



MILLER BREWING COMPANY

PROJECT SNAPSHOT:

Description:

Long-term service relationship

Owner:

Miller Brewing Company

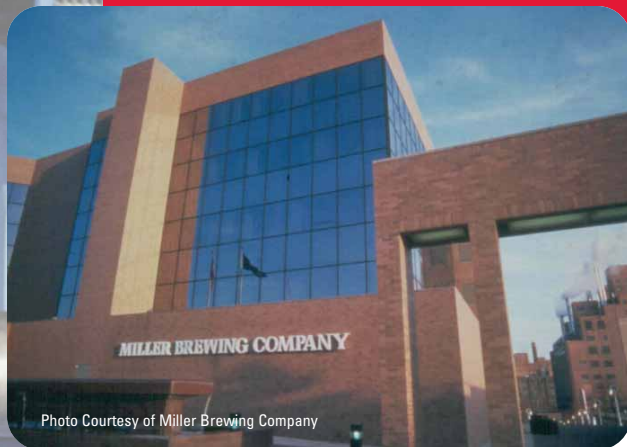


Photo Courtesy of Miller Brewing Company

Grunau's relationship with Miller Brewing Company continues to grow after nearly 40 years of dedicated service.

GRUNAU SERVICE TEAM PLUS MILLER BREWING COMPANY ADDS UP TO SUCCESS

PROJECT OVERVIEW

Grunau Company's service and maintenance team and Miller Brewing Company have created a working relationship that has spanned nearly four decades.

SITUATION

Miller Brewing Company relies on Grunau for a number of its service and maintenance needs. The many years of cooperation between the two businesses have produced a long-term relationship that is built on trust and effectiveness. Grunau handles every HVAC issue that arises in the corporate headquarter buildings, from regular maintenance to emergencies. Some Grunau technicians are assigned to work exclusively at the Miller corporate campus in Milwaukee, offering quick and efficient responses to any HVAC or plumbing emergency. In addition to many other tasks, Grunau technicians annually install filters on a Miller holiday when the facility is closed — a job that would otherwise be scheduled over four weekends. With Grunau working on that day, Miller is able to avoid the overtime expense associated with turning off all the equipment on weekends.

RESULTS

Grunau's continual reliable maintenance has allowed them to be a primary service vendor for Miller and the first to be called whenever there is a problem.

FROM THE CLIENT'S PERSPECTIVE:

"Grunau was involved in the construction of many of our buildings and their continued involvement in the day-to-day operation of the facility continues to benefit Miller. The relationship our two companies have enjoyed over the years is a testimony to the trust factor we have established and the values that we share. The personal involvement by Grunau's management ensures a very high level of customer satisfaction."

Tom Blaedon, Corporate Facilities Manager — Miller Brewing Company



Miller Brewing Company, the second largest brewery in the U.S., is headquartered in Milwaukee, Wis.