



Customer focused. Built on values.

October 16, 2012



Grunau Company is named in the Top 50 mechanical firms in the country, based on 2011 revenue. The magazine article from ENR (Engineering News Record) follows on page 2.



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hvac ::: plumbing ::: piping ::: electrical ::: refrigeration ::: fire protection ::: specialty metal fabrication ::: underground utilities ::: design ::: installation ::: service

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ENR THE TOP 600

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NUMBER 65

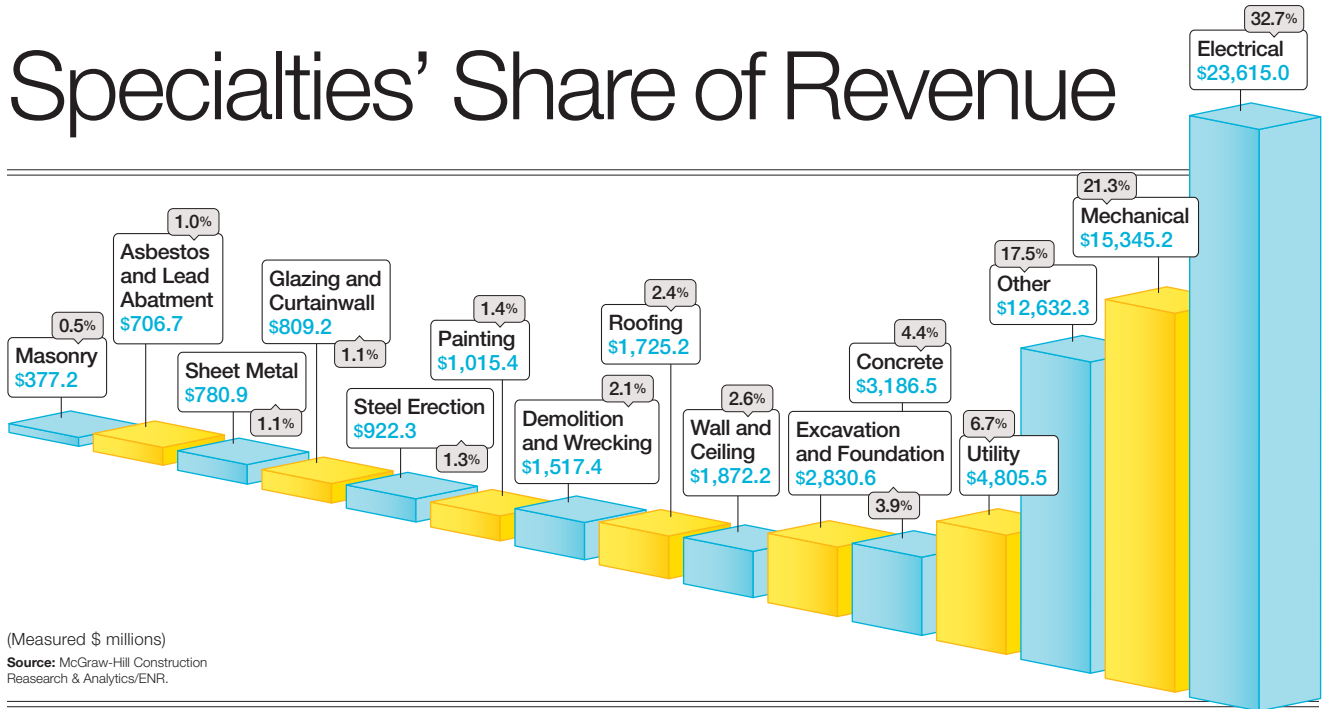
BATTERIES NOT INCLUDED Harris Cos. (No. 65) is working on a \$125-million expansion of a smelter/battery recycling plant for EnviroFocus Technologies in Tampa, Fla.

Watching, Waiting for Work

Like a marathon runner trudging to the end of an exhausting race, the industry is searching for the end of the downturn By Gary J. Tulacz



Specialties' Share of Revenue



(Measured \$ millions)

Source: McGraw-Hill Construction Research & Analytics/ENR.

The Top 600 Specialty Contractors' Profitability



Measured in firms reporting

The Top 600 Specialty Contractors' New Contracts



Measured in \$ millions

Source: McGraw-Hill Construction Research & Analytics/ENR.

Companies that have trained themselves for downturns have managed to keep plugging away, pacing themselves until they can see the finish line—a strong recovery. This approach is especially true for large subcontractors and specialty-trade contractors that endured the “summer of recovery” in 2010, which never materialized, the planned rebound in 2011, which failed to gain traction, and a hoped-for election-year bounce throughout 2012, which barely registered.

However, the signs of a modest recovery are evident for many large firms as pent-up demand has forced some owners to start spending on capital projects, while a few markets have returned to health. The gradual increase in projects can be seen in the results of this year’s ENR Top 600 Specialty Contractors list. As a group, the Top 600 cleared revenue of \$72.14 billion in 2011, up 8.9% from \$66.26 billion in 2010. However, last year’s revenue still is down 4.0% from 2009’s figure of \$72.55 billion and down 17.2% from 2008’s record revenue mark of \$87.07 billion.

One positive sign for large specialty contractors is that, of the 515 firms on the list this year that also completed surveys last year, 343 (66.6%) had revenue increases from 2010 to 2011, while only 32.2% saw lower revenue in 2010. This compares to 2011’s list, when only 41.6% of Top 600 firms had increased revenue, while 57.5% had revenue declines.



“There’s too much of a debt overhang and too much business uncertainty for a lot of projects to shake loose.”

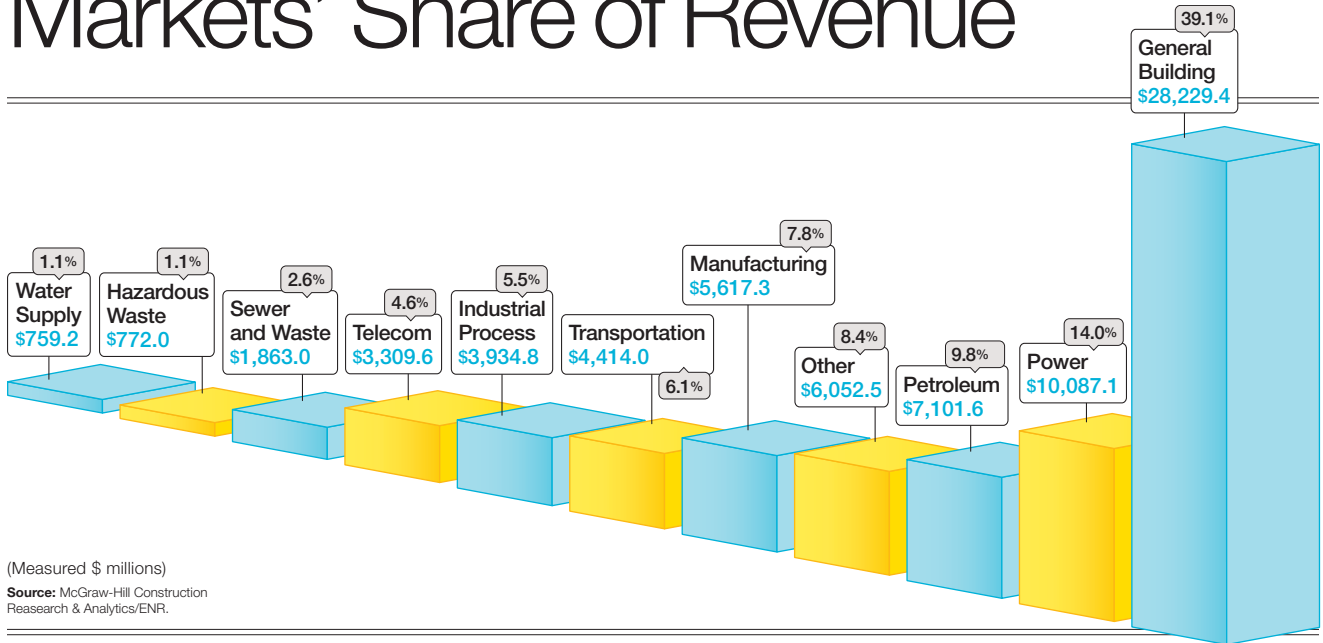
Anthony Guzzi, CEO, EMCOR Group

Although conditions are better now than they were at the depths of the recession, there is a sense among many that markets are still on hold. “There is too big of a debt overhang and too much business uncertainty for a lot of projects to shake loose. It is like we take three steps forward and two steps back,” says Anthony Guzzi, CEO of EMCOR Group. He says a lack of certainty on federal tax policy and federal regulations, especially on the environmental side, is stalling a strong recovery in the industry. “You can sit around and whine about it, or you can focus on what work is out there and go for it,” he says.

Many specialty contractors say the market has stalled because of the uncertainty posed by the upcoming presidential election. Once the election is settled, there will be more certainty, allowing more money to become available for new projects, they say. However, not everyone agrees with this sentiment. “If the demand was there, people would spend now rather than waiting until after January, particularly in the private sector,” says E. Colette Nelson, executive vice president of the American Subcontractors Association (ASA) of Alexandria, Va.

Most industry executives are also taking a cautious view of the market in 2013. “Our members saw about a 5% increase in work last year and another 5% this year. It is a little bit better but nowhere close to where

Markets' Share of Revenue



(Measured \$ millions)

Source: McGraw-Hill Construction Research & Analytics/ENR.

Comparing the Past Decade's Specialty Contractor Revenue



Measured in \$ billions
 Source: McGraw-Hill Construction Research & Analytics / ENR.

it was five years ago,” says John Grau, CEO of the National Electrical Contractors Association (NECA), Bethesda, Md. “Right now, we are in a ‘watchful waiting’ mode.”

“Everyone has work right now—not a lot, but some,” says Michael Taylor, executive director of the National Demolition Association (NDA), Doylestown, Pa. He says members have been cautiously optimistic for the past two years as the demolition market showed a little improvement. “But there has been a slowdown in the enthusiasm lately. I think we are all a little election-weary. It seems like the campaigns have been going on for the past four years. Maybe things will be clearer in the new year,” Taylor says.

Despite the market sentiment, some firms have pushed ahead by making significant moves in the industry. EMCOR’s overall revenue rose 9.6% from 2010 to 2011. In 2011, it acquired Bahnson Holdings, a Winston-Salem, N.C., mechanical contractor, and USM Services Holdings, a Norristown, Pa., facilities maintenance firm. It also acquired Southern Industrial Constructors, a Raleigh, N.C., industrial services contractor. “However, we are focused on organic growth as well as growing by acquisition,” says Guzzi. He notes that, in its second quarter, EMCOR’s revenue grew by 18% on a year-to-year basis. However, 9.4% of that growth was organic and not attributable to

515

Firms on the list that sent in a survey in 2011.

66.7%

Firms that increased revenue in 2011 from 2010

32.3%

Firms that had lower revenue in 2011 than in 2010.

acquisitions. “That kind of growth will be tough to maintain under current economic conditions.”

E-J Electric Installation tried a different strategy for growth: It created three new divisions for transit, highways, and transmission and distribution, says J. Robert Mann Jr., the firm’s chairman. E-J’s transit group is working on the subway connector and upgrade for the Barclay’s Center arena in Brooklyn; it also did the electrical work for the arena. Further, E-J is on the Skanska-Kiewit team bidding for the Tappan Zee replacement bridge project. The winning team will be selected within the next month.

The transmission and distribution group is a big change for E-J. “We have always worked on powerplants in the New York arena, but we have not done a lot of line work in the past,” says Mann. The firm now has 25 trucks that can respond to power outages and storm damage. “We can work on overhead lines up to 345 KV,” he says.

Southland Industries is another firm shifting its strategy to find growth in a soft market. “We do a lot of design-build work, and that lets us work nationally,” says Ted Lynch, CEO. On a regular basis, Southland has been asked to joint-venture by local and regional mechanical contractors that either do not have the size or the expertise in big design-build projects, he says. “These contractors would rather bring in a large na-

tional firm than ask a local competitor to partner. This allows us to work outside our regular geographic area," Lynch says.

Lynch says the surge in work in the mid-Atlantic states over the past few years is winding down as the federal Base Realignment and Closure program nears its end. However, Lynch says northern California has been active, particularly in the data-center and high-tech markets. "We are even seeing some signs of life in the Las Vegas area, although not in the hotel market," he says. Lynch says the firm is looking at entering the Northeast and Southwest markets.

Lynch is not the only major specialty contractor that has been involved in a teaming or joint-venture approach. "We have found a number of general and/or mechanical contractors looking to partner with a like-minded and strong electrical and instrumentation contractor to form a self-perform team," says Clayton M. Scharff, CEO of Sachs Electric Co. For example, Sachs is partnered with Sauer Electric on the BP Refinery coker unit in East Chicago, Ill.

For some firms, the challenge is how to execute the work once they have it. "The recent market conditions have made it even more important that we provide more solutions in less time for clients without them turning to numerous subcontractors," says Bob Leahy, president of G.M. McCrossin, which is expanding and honing its self-perform capabilities.

Greener Pastures

The green market seems to be holding strong through energy retrofits. "There is a lot more owner-directed work, doing retrofits and installing controls systems," says Lynch. He says Southland Industries used to be a major player in the energy retrofit market, but it sold that division to a major utility. "Now that the non-compete agreement has lapsed, we are getting back into that market," he notes.

Many mechanical and electrical contractors say they are uniquely qualified to advise owners on energy-efficiency programs. "Owners want to know what they will save on an energy retrofit, and electrical and mechanical contractors are in the best position to show them," says Charlie Bacon, CEO of Limbach Facility Services. He says energy modeling can show owners not just first-cost savings but also energy savings over the life of the facility. "It is something we are familiar with and can demonstrate to clients," he says.

NECA's Grau says energy-efficiency retrofits are a major market for electrical contractors. "The problem is that many electrical contractors do not know how to sell themselves directly to owners," he observes. Grau says NECA now has "business developers" that can

Safety

Limbach Champions Safety



Limbach Facility Services (**No. 40**) was named the National Underwriter Property & Casualty program's Grand Champion in Workers' Comp Risk Management, sponsored by National Council on Compensation Insurance.



"There usually is more of a shakeout at the beginning of a recovery than during a recession. When more work starts to roll in, cash flow becomes a major problem."

E. Colette Nelson,
Executive Vice President,
American Subcontractors Association

help teach its members how to market to owners. "We are also seeing the [International Brotherhood of Electrical Workers union] employing professionals to help union contractors get into this market," he says.

Specialty contractors, still facing pressure to do much more with less, are turning to prefabrication and modular construction for opportunities. The increases in building information modeling (BIM) programs are leading to more accurate specs, allowing subs to avoid on-site assembly and enabling them to fabricate in off-site shops or manufacturing facilities.

One example of this move toward modularization is J.C. Cannistraro. "We have been committed to expanding our BIM and manufacturing resources to maximize our ability for prefabrication," says Tom Palange, director of marketing. He says Cannistraro has been using this approach in the biotech and health-care markets.

Limbach Facility Services has taken modularization to the next level. "We opened a manufacturing plant in Sanford, Florida, to produce modular racks," says Bacon. He says the plant is capable of fabricating racks that include all mechanical, electrical and plumbing pipe, conduit and ductwork in 10-, 20- and 30-ft sections. "This reduces an estimated 88% of on-site fabrication and installation work, freeing up space for the general contractor to schedule other trades," he says.

However, some specialty contractors are contending with a spate of new firms crowding into the market. "We do a lot of off-site assemblies, but we are now

The Top 600 Dialogue

What are your strategies for succeeding in a recessionary market?



BRUCE BEARD, PRESIDENT
THE NEWTRON GROUP
Baton Rouge, La.



"We don't operate with a recession strategy as we are not driven by volume. We avoid taking on 'bad work.' We are competitive, but we do not get so aggressive that we cannot perform for our clients."



J. ROBERT MANN, CHAIRMAN
E-J ELECTRIC INSTALLATION CO.
Long Island City, N.Y.



"We opened new divisions to work on transit, roadways, and transmission and distribution. We have always worked in the New York area, but now we are doing storm repairs on overhead lines in places like Ohio and Michigan."



MARSHALL SORENSON, VP
SHOCKEY PRECAST
Winchester, Va.



"The first part is to not follow the herd in a race to the bottom and to focus on projects that lead to our strengths and away from the strengths of our competitors. [We also] look for project types that are underserved by our industry."



CLAYTON M. SCHARFF, CEO
SACHS ELECTRIC CO.
St. Louis



"We have expanded our global interest and are looking at potential projects in Japan, Saudi Arabia and Guam. [We have the] capacity due to the U.S. economy and an interest to take our model globally."



CARRIE DAVIS, VICE PRESIDENT
ROTONDO WEIRICH ENTERPRISES
Lederach, Pa.



"Over the last three years, Rotondo Weirich has established three new companies: RW Middle East, located in Dubai; RW Antares, located in Monterrey, Mexico; and RW Australia, located in Melbourne, Australia."

What existing or new technologies are helping to change the construction process?



TIMOTHY M. DUNLAP, PRESIDENT
CENTIMARK CORP.
Canonsburg, Pa.



"Mobile apps are changing the construction industry. A roof picture with GPS coordinates allows managers—from their phones, tablets or computers—to immediately be aware of roof conditions, reducing response times."



JOHN BONCHAR, CEO
CUPERTINO ELECTRIC INC
San Jose, Calif.



"Instead of one technology, we are utilizing a combination of technologies in the field—such as cloud computing, smart devices, tablets and laser surveying—to maximize productivity. We are also big proponents of BIM."



DAVE CRUMRINE, PRESIDENT
INTERSTATES CONSTRUCTION SERV.
Sioux Center, Iowa



"We believe 3D coordination and planning has huge potential as BIM continues to mature. We intend to leverage 3D modeling, planning and coordination on our project scope and coordinate with other trades whenever we can."



CHARLIE BACON, CEO
LIMBACH FACILITIES SERVICES
Pittsburgh



"BIM has been around for a while, but we are trying to integrate 'lean' principles into its use. We are using AutoCAD Mechanical, linking it to our estimating software to allow the initial BIM model to be built at the take-off stage."



JOE CESTARI, PRESIDENT
TOTAL FACILITY SOLUTIONS
Plano, Texas



"Laser scanning, which yields a design that enables more efficient construction and lower cost. Also, advanced 3D modeling in high technology integrates design, BIM and take-offs, saving time and money."

seeing some non-traditional competitors getting into the modular market,” says Lynch. Manufacturers are now building pre-assembled bathroom pods and even office pods that can be installed as modules, leaving contractors out of the mix.

Read the Fine Print

Most large specialty contractors say relations with general contractors have been good throughout the recession. “There’s been a general effort to work more as a team to help everyone be more competitive and find partners that reduce risk in a time when no one can afford it,” says Leahy of G.M. McCrossin.

In tough markets, contractors are seeking out formal and informal teaming practices, including design-build and design-assist. “Various methods of project delivery have begun to take hold. The vast majority of projects we look at are either design-build, design-assist or integrated project delivery,” says Joe Marks, director of business development for Architectural Glass & Aluminum. He says this approach has been facilitated by BIM’s expansion into the other building trades, not just the mechanical-electrical-plumbing work and structural trades.

But new issues are bubbling up. “Increasingly, risk is being rolled downhill to subcontractors,” Marks says. Fewer GCs self-perform any significant portion of the work, he notes. “They appear to be losing some expertise in actually building buildings,” Marks says. “The top-tier general contractors are [mostly] unchanged,” says Bill Dean, CEO of M.C. Dean. However, he says, “The low end among GCs must be avoided at all costs. Good firms understand that ‘lowest cost’ also means performance risks,” he says.

ASA’s Nelson says subcontractors have to be careful of their contracts and obligations. “We are seeing more public-private partnerships, but many subcontractors do not understand the risks involved in such projects,” she notes. Nelson says many P3 contracts do not require payment bonds upon which a sub normally would rely in a traditional public-sector project. “Further, they may not even have lien rights,” she says. In some cases, it is not even clear the project is a P3 job.

Nelson also warns that some surety bonds, particularly those underwritten by non-traditional entities—such as private parties rather than large insurance companies—contain “egregious language.” For example, she has seen payment bonds that expire before the project has completed or have conflicting notice requirements. “Many subcontractors are not familiar with the language used in surety bonds and may not realize that there are provisions in them that can de-stroy the value of the bond,” she says.

Electrical

E-J Electric Gets Into Line Work



E-J Electric Installation Co. (**No. 63**) is known for work in the New York area, but its new transmission and distribution division now is doing overhead-line storm repair in places such as Michigan, Ohio and Maryland.



Energy retrofits are a big potential market, “but many electrical contractors do not know how to sell themselves directly to owners.”

John Grau, CEO,
National
Electrical
Contractors
Association

Nelson notes that the ASA has a Subcontractors Legal Defense Fund that comes to the aid of subcontractors litigating against unfair contract clauses or practices. “We only step in once a case goes to appeal. The cases arising out of recession-related disputes are now reaching the appeals courts, and we are beginning to see a lot of questionable practices and rulings.”

Bidding in Brutal Markets

For many large specialty contractors, the bidding frenzy that has been a fact of life during the recession has leveled off. “Bidding is a little bit better, and the competition is a little more rational on big projects in the past year,” says Guzzi. Lynch of Southland agrees competition has leveled off on the big projects. “But on projects under \$10 million, the competition is brutal,” says Lynch.

The tough market has firms from slow sectors showing up to bid on jobs they never worked on before. “On demolition jobs, we are seeing pool guys, landscapers, renovation contractors and the like showing up on bid day,” says Taylor of the NDA. He says owners have to be wary of hiring inexperienced firms simply based on price.

Most trades are feeling the new competition. “The roofing market has become more crowded. With fewer new construction projects, more roofing contractors are entering the re-roofing market,” says James T. Patterson, senior vice president, CentiMark Corp. He says compressing margins could lead to long-term

problems for owners. The new competitors “are not experienced roofing buyers ... and both prices and quality often suffer so price pressures can be met,” he says.

There are contractors that believe lower margins may become a fact of life. “Because of our headquarters location in the San Francisco Bay Area, we’ve seen there’s been a boomlet of sorts, with many large projects currently under construction or in the preconstruction phase,” says John Boncher, CEO of Cupertino Electric. “While opportunities might be increasing, margins are not. While I don’t have a crystal ball, I don’t think margins will return to pre-recession levels.”

However, some specialty contractors believe low-margin bids are beginning to take a toll on projects. “The past three years have punished the subcontractors who got too cheap too soon or who accepted risks they didn’t fully understand,” says Marshall B. Sorenson, vice president of Shockley Precast. He believes many of these subs will end up in trouble or default, which may “lead to an abrupt escalation of selling prices. This may make it unusually difficult for general



While competition on larger projects has moderated, “on projects under \$10 million, the competition is brutal.”

Ted Lynch, CEO, Southland Industries

contractors to account for in their bidding processes.”

Many clients “have gone to multi-bid procurement and less value-add selection in the last few years,” says Scharff of Sachs Electric. However, he says some clients are returning to a value-based negotiated procurement process after being disappointed with the “open bid market” approach. Further, “some clients understand there are many fragile contractors out there, financially, and they do not want to put their projects at risk—again returning to the stronger and larger contractors.”

Many specialty contractors and subcontractors agree. “Over the past few years we have watched many of our stressed competitors securing and executing projects on the desperate end of the risk-reward matrix that has had some devastating impacts on their companies and their customers,” says Craig D. Davis, CEO of Performance Contracting Group. He says the competitors that remain have learned from these mistakes and are beginning to bid more carefully.

The recession has taken its toll on specialty contractors. Most specialty contractors say large firms have weathered the recession fairly well. However, there

THE TOP 50 FIRMS IN ELECTRICAL

RANK		FIRM	(\$ MIL.)	% CHG.	RANK		(\$ MIL.)	% CHG.	
2012	2011		2011 REV.	'10-'11	2012	2011	2011 REV.	'10-'11	
1	1	QUANTA SERVICES INC.	3,028.6	+48	26	30	E-J ELECTRIC INSTALLATION CO.	202.5	+21
2	2	EMCOR GROUP INC.	1,347.2	-18	27	35	WALKER ENGINEERING INC.	201.3	+31
3	4	ROSENDIN ELECTRIC INC.	817.0	+12	28	47	THE STATE GROUP	193.3	+77
4	5	MYR GROUP INC.	780.4	+31	29	34	DAVIS H. ELLIOT CO. INC.	190.2	+24
5	3	M.C. DEAN INC.	694.5	-14	30	27	CACHE VALLEY ELECTRIC CO.	185.4	+2
6	6	PIKE ELECTRIC CORP.	685.2	+41	31	31	HATZEL & BUEHLER INC.	184.0	+14
7	11	CUPERTINO ELECTRIC INC.	574.0	+69	32	20	HUNT ELECTRIC CORP.	184.0	-25
8	12	GREENSTAR SERVICES CORP.	542.5	+60	33	24	MILLER ELECTRIC CO.	183.1	-6
9	7	INTEGRATED ELECTRICAL SERVICES INC.	481.6	+5	34	29	GAYLOR INC.	180.4	+4
10	8	BERGELECTRIC CORP.	394.4	-2	35	**	QUINCO ELECTRICAL INC.	174.0	NA
11	32	MASTEC INC.	331.0	+105	36	**	FREESTATE ELECTRICAL SERVICE CO.	159.0	+59
12	10	THE TRULAND GROUP INC.	327.0	-4	37	28	SACHS ELECTRIC CO.	158.0	-12
13	17	MORROW-MEADOWS CORP.	312.1	+12	38	**	COCHRAN INC.	149.6	+50
14	9	MMR GROUP INC.	307.0	-16	39	23	WELLINGTON POWER CORP.	147.0	-27
15	14	THE NEWTRON GROUP LLC	295.0	-6	40	40	INGLETT & STUBBS LLC	144.7	+16
16	16	WAYNE J. GRIFFIN ELECTRIC INC.	286.3	+	41	44	NEW RIVER ELECTRICAL CORP.	135.6	+14
17	18	MASS. ELECTRIC CONSTRUCTION CO.	282.2	+5	42	43	SPRIG ELECTRIC	135.4	+13
18	19	ALDRIDGE ELECTRIC INC.	276.0	+7	43	41	JMEG LP	130.4	+9
19	15	HELIX ELECTRIC INC.	266.0	-13	44	48	LAKE ERIE ELECTRIC COS.	128.0	+18
20	13	FISK	265.7	-16	45	**	DUCCI ELECTRICAL CONTRACTORS INC.	124.2	+51
21	26	PARSONS ELECTRIC	263.2	+40	46	38	SULLIVAN & MCLAUGHLIN COS. INC.	122.9	-8
22	36	REDWOOD ELECTRIC GROUP INC.	255.0	+74	47	37	GUARANTEE ELECTRICAL CO.	120.7	-11
23	21	FAITH TECHNOLOGIES INC.	248.6	+9	48	45	CLEVELAND ELECTRIC CO.	120.2	+4
24	25	MOTOR CITY ELECTRIC CO.	243.3	+28	49	49	O'CONNELL ELECTRIC CO. INC.	119.2	+17
25	22	ISC	235.0	+14	50	**	GILL-SIMPSON	118.3	+31

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

have been a few major failures. One of the nation's largest glazing firms, Trainor Glass, shut its doors on Feb. 22, forcing general contractors and sureties to scramble on Trainor projects. And ASI Ltd., a Whites-town, Ind.-based curtain-wall firm, announced at the end of 2011 that it was shutting down, causing contractors on the Barclays Center sports arena in Brooklyn, N.Y., to find a last-minute replacement.

The threat of specialty-contractor failures has had some effect on bidding. "We are starting to see some midsize contractors fail. This is making some owners and GCs think harder about who they partner with," says Lynch. "When times start to get tough, owners tend to go for the low bid. But as the recession gets longer, they begin to see the problems a low-bid mentality can cost them in terms of disputes and defaults."

GCs also have failed. "We have not had any problem with the major contractors in New York," says Mann. "But we have had two midsize general contractors that we have worked with for a long time close their doors in the past month." One of those contractors, New York City-based James G. Kennedy & Sons, filed for Chapter 7 bankruptcy liquidation on Aug. 27.



"The low end among GCs must be avoided at all costs. The good firms understand that 'lowest cost' also means performance risks."

Bill Dean, CEO, M.C. Dean

Some specialty contractors are simply throwing in the towel. "There are some midsize firms that are choosing to go out of business," says Guzzi. Many baby boomers running these firms are looking to retire and can't find buyers, he says. "There are not a lot of new competitors coming up to take their place. Banks are not willing to extend credit for start-ups right now," he says.

While most firms believe the larger specialty contractors have done a good job making it through the recession, Nelson cautions that the worst may not be over when the market starts to recover. "Most contractors are surprised that there has not been more of a shakeout. But there usually is more of a shakeout at the beginning of a recovery than during a recession. When more work starts to roll in, cash flow becomes a major problem for contractors," she says.

Who Will Do the Work During the Recovery?

Many specialty contractors are worried about who will do the work once the market turns around. "Trends include the potential for a shortage of craft labor in some of the hotter markets, such as San Francisco and

THE TOP 50 FIRMS IN MECHANICAL

RANK		FIRM	(\$ MIL.) 2011 REV.	% CHG. '10-'11	RANK		(\$ MIL.) 2011 REV.	% CHG. '10-'11	
2012	2011				2012	2011			
1	1	EMCOR GROUP INC.	2,582.2	+29	26	34	MURRAY CO.	149.0	+36
2	2	COMFORT SYSTEMS USA INC.	917.6	+9	27	30	MCCARL'S INC.	149.0	+23
3	3	ACCO ENGINEERED SYSTEMS INC.	501.0	+8	28	24	APOLLO MECHANICAL CONTRACTORS	146.0	+5
4	4	SOUTHLAND INDUSTRIES	407.0	-6	29	45	THE STATE GROUP	145.8	+84
5	**	MCKINSTRY	391.0	NA	30	**	JH KELLY LLC	136.3	NA
6	7	API GROUP INC.	374.5	+43	31	32	MECHANICAL INC.	129.2	+12
7	6	TDINDUSTRIES	315.2	+2	32	21	THE COASTAL GROUP	127.8	-11
8	10	JOHN E. GREEN CO.	302.0	+29	33	22	UNIVERSITY MECHANICAL CONTRACTORS INC.	120.0	-14
9	8	NOOTER CONSTRUCTION CO.	278.3	+9	34	20	SAUER HOLDINGS INC.	119.6	-18
10	14	KINETIC SYSTEMS INC.	273.7	+56	35	44	UNIVERSAL PLANT SERVICES INC.	112.6	+41
11	9	LIMBACH FACILITY SERVICES LLC	266.4	+10	36	31	J.C. CANNISTRARO LLC	108.0	-8
12	**	GREENSTAR SERVICES CORP.	249.4	+325	37	50	SHAPIRO & DUNCAN INC.	104.2	+42
13	**	BRANDT	237.0	NA	38	28	MMC CORP	100.0	-25
14	11	HARDER MECHANICAL CONTRACTORS INC.	237.0	+25	39	**	AZCO INC.	97.9	+47
15	15	U.S. ENGINEERING CO.	210.0	+21	40	36	LEE CO.	94.4	-5
16	19	MURPHY CO. MECHANICAL CONTRACTORS & ENGINEERS	197.5	+30	41	**	W.G. TOMKO INC.	92.0	+38
17	13	HARRIS COS.	193.0	+10	42	39	LETSOS CO.	91.7	+0
18	23	IVEY MECHANICAL CO.	181.0	+29	43	48	WORTH & CO. INC.	90.7	+23
19	**	MCKENNEY'S INC.	171.5	NA	44	**	THE ROBERTS CO.	82.6	+19
20	12	J. F. AHERN CO.	163.9	-10	45	37	FRESH MEADOW MECHANICAL CORP.	81.8	-15
21	17	CRITCHFIELD MECHANICAL INC.	161.2	+1	46	**	MIDSTATE MECHANICAL INC.	81.5	+44
22	27	THE HILL GROUP	158.0	+18	47	43	A.O. REED & CO.	81.4	+0
23	18	DURR MECHANICAL CONSTRUCTION INC.	154.2	-2	48	**	CORRIGAN CO. MECHANICAL CONTRACTORS	78.2	NA
24	16	TITAN CONTRACTING/HORN INDUSTRIAL SERVICES	153.0	-11	49	**	LVI SERVICES INC.	77.1	+0
25	29	RK MECHANICAL INC.	149.8	+21	50	**	GRUNAU CO.	76.7	+5

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN MASONRY

RANK 2012	RANK 2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	1	WESTERN CONSTRUCTION GROUP	76.9	+3
2	4	SEEDORFF MASONRY INC.	41.0	+7
3	5	C.A. LINDMAN COS.	37.1	+1
4	3	MC GEE BROTHERS CO. INC.	32.4	-30
5	7	SUN VALLEY MASONRY INC.	26.1	-1
6	6	WASCO INC.	25.2	-6
7	10	DEE BROWN INC.	24.5	+23
8	**	JOHN J. SMITH MASONRY CO.	19.9	NA
9	9	OLD NORTH STATE MASONRY LLC	16.9	-16
10	12	IMS MASONRY INC.	14.8	-8
11	**	NORTHLAND CONCRETE & MASONRY CO. LLC	14.0	NA
12	13	MASONRY ARTS INC.	12.0	-26
14	11	SNOW JR. & KING INC.	10.1	-39
13	14	MASONRY BUILDERS INC.	10.1	-6
15	15	INTERNATIONAL CHIMNEY CORP.	8.4	-10
16	16	GREENSTAR SERVICES CORP.	7.5	-14
17	19	MID-CONTINENTAL RESTORATION	5.7	+14
18	**	BERMUDEZ, LONGO, DIAZ-MASSO LLC	4.4	NA
19	**	CORNERSTONE DETENTION PRODUCTS INC.	2.6	NA
20	**	AMERICAN TECHNOLOGIES INC.	1.9	NA

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THE TOP 20 FIRMS IN CONCRETE

RANK 2012	RANK 2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	1	BAKER CONCRETE CONSTRUCTION INC.	594.0	-20
2	2	STRUCTURAL	365.0	-7
3	3	CECO CONSTRUCTION GROUP	205.1	+12
4	5	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC	114.6	+8
5	4	GATE PRECAST CO.	107.0	-23
6	**	BRAND ENERGY & INFRASTRUCTURE SERVICES INC.	105.0	NA
7	12	BOMEL CONSTRUCTION CO. INC.	99.0	+24
8	16	THE SHOCKEY PRECAST GROUP	97.5	+63
9	10	S&F CONCRETE CONTRACTORS INC.	94.5	+3
10	8	CAPFORM INC.	93.6	-10
11	9	SCHUSTER CONCRETE CONSTRUCTION	84.0	-11
12	13	CONCRETE STRATEGIES LLC	79.0	+15
13	15	SUNTEC CONCRETE INC.	77.3	+29
14	**	LARGO CONCRETE INC.	64.1	NA
15	14	KENT COS. INC.	62.1	+0
16	17	WESTERN CONSTRUCTION GROUP	58.0	+4
17	19	CLEVELAND CEMENT CONTRACTORS INC.	57.0	+24
18	20	MCHUGH CONCRETE CONSTRUCTION	51.0	+19
19	18	VEE-JAY CEMENT CONTRACTING CO. INC.	50.4	-2
20	**	CENTURY CONCRETE	44.8	+11

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THE TOP 20 FIRMS IN WALL AND CEILING

RANK 2012	RANK 2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	1	PERFORMANCE CONTRACTING GROUP INC.	395.8	+16
2	2	KHS&S CONTRACTORS	275.7	+2
3	4	ACOUSTI ENGINEERING CO. OF FL	137.0	+14
4	6	BAKERTRIANGLE	97.6	-17
5	7	NATIONAL CONSTRUCTION ENTERPRISES INC.	96.1	+4
6	3	STANDARD DRYWALL INC.	95.3	-28
7	8	MIDWEST DRYWALL CO. INC.	80.4	-1
8	**	F.L. CRANE & SONS INC.	65.9	NA
9	10	CALIFORNIA DRYWALL CO.	50.0	+0
10	9	GROUP BUILDERS INC.	46.3	-23
11	13	WYATT INC.	45.8	+11
12	12	BAYSIDE INTERIORS INC.	39.2	-15
13	**	THORNE ASSOCIATES INC.	37.4	NA
14	17	TJ WIES CONTRACTING INC.	34.6	+15
15	**	BOYETT CONSTRUCTION INC.	31.5	NA
16	20	DALEY'S DRYWALL	30.9	+27
17	**	PACIFIC CONSTRUCTION SYSTEMS INC.	30.1	NA
18	15	CENTRAL CEILINGS INC.	27.4	-20
19	19	ACOUSTIC CEILING AND PARTITION CO.	25.5	-4
20	**	THE CIRCLE GROUP OF COS..	23.4	NA

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN UTILITY

RANK 2012	RANK 2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	2	HENKELS & MCCOY INC.	1,147.7	+16
2	1	QUANTA SERVICES INC.	1,026.5	-27
3	3	MASTEC INC.	932.8	+12
4	4	MILLER PIPELINE CORP.	304.8	+29
5	5	TEAM FISHEL	174.7	+45
6	**	INTREN INC.	119.5	NA
7	**	W.A. RASIC CONSTRUCTION CO. INC.	108.0	NA
8	7	SAK CONSTRUCTION	106.0	+51
9	6	WEST VALLEY CONSTRUCTION CO. INC.	78.7	+0
10	8	W.A. CHESTER LLC	78.1	+50
11	**	NORTHEAST REMSCO CONSTRUCTION INC.	71.3	NA
12	13	LINDE CORP.	64.9	+70
13	**	DIVERSIFIED UTILITY SERVICES INC.	54.0	NA
14	9	BRENT SCARBROUGH & CO.	53.8	+15
15	**	KIMMINS CONTRACTING CORP.	49.5	NA
16	12	STARK EXCAVATING INC.	41.2	+2
17	14	B. FRANK JOY	33.3	+14
18	18	JOSLIN CONSTRUCTION	30.6	+24
19	16	K.R. SWERDFEGER CONSTRUCTION INC.	28.2	+4
20	20	GAINES AND CO.	28.0	+28

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THE TOP 20 FIRMS IN GLAZING AND CURTAIN WALL

RANK 2012	2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	1	ENCLOS CORP.	160.1	-3
2	**	HARMON INC.	150.0	NA
3	2	WALTERS & WOLF	101.3	-36
4	3	W & W GLASS LLC	95.0	-14
5	4	ARCHITECTURAL GLASS & ALUMINUM CO. INC.	76.5	+22
6	7	TOWER GLASS INC.	42.2	+5
7	11	HEINAMAN CONTRACT GLAZING	28.8	+8
8	8	KARAS & KARAS GLASS CO. INC.	21.7	-37
9	**	CROWN CORR INC.	20.3	NA
10	9	GIROUX GLASS INC.	19.3	-41
11	10	AJAY GLASS & MIRROR CO. INC.	18.8	-33
12	13	NATIONAL CONSTRUCTION ENTERPRISES INC.	17.4	-16
13	16	BEST CONTRACTING SERVICES INC.	13.8	+58
14	15	CRAWFORD TRACEY CORP.	12.8	+26
15	14	A.C. DELLOVADE INC.	9.3	-20
16	17	EGAN CO.	7.5	+6
17	**	CORNERSTONE DETENTION PRODUCTS INC.	4.6	NA
18	20	GREENSTAR SERVICES CORP.	3.4	-11
19	**	R. BAKER & SON ALL INDUSTRIAL SERVICES	2.1	NA
20	**	SIERRA DETENTION SYSTEMS INC.	2.0	NA

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THE TOP 20 FIRMS IN PAINTING

RANK 2012	2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	1	THE BROCK GROUP	168.5	-36
2	**	BRAND ENERGY & INFRASTRUCTURE SERVICES INC.	135.0	NA
3	3	K2 INDUSTRIAL SERVICES INC.	58.9	+22
4	7	THOMAS INDUSTRIAL COATINGS INC.	54.8	+52
5	2	TECHNO COATINGS INC.	51.7	+4
6	6	FD THOMAS INC.	47.7	+32
7	4	AVALOTIS CORP.	46.5	+1
8	5	NORTH AMERICAN COATINGS LLC	39.6	+6
9	8	DUNKIN & BUSH INC.	38.5	+16
10	9	HARTMAN WALSH PAINTING CO.	34.0	+18
11	10	SWANSON & YOUNGDALE INC.	26.9	-5
12	11	LONG PAINTING CO.	25.4	+3
13	12	MOBLEY INDUSTRIAL SERVICES INC.	24.0	+0
14	15	ASCHER BROTHERS CO. INC.	23.6	+18
15	14	JERRY THOMPSON & SONS PAINTING INC.	23.2	+14
16	13	SPECIALTY FINISHES INC.	22.3	+6
17	19	GRAYDAZE CONTRACTING INC.	17.6	+19
18	18	COATINGS UNLIMITED INC.	17.3	+14
19	16	VULCAN PAINTERS INC.	17.0	+7
20	**	THOMARIOS	13.7	NA

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THE TOP 20 FIRMS IN EXCAVATION AND FOUNDATION

RANK 2012	2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	1	HAYWARD BAKER INC. (A KELLER CO.)	389.2	+31
2	2	MALCOLM DRILLING CO. INC.	172.4	+6
3	6	BERKEL & CO. CONTRACTORS INC.	165.0	+38
4	7	THE BEAVER EXCAVATING CO.	124.5	+9
5	10	MASTEC INC.	120.4	+30
6	13	VEIT & CO. INC.	105.9	+31
7	**	MANAFORT BROTHERS INC.	98.5	NA
8	12	RYAN INC. CENTRAL	88.2	+7
9	8	E.S. WAGNER CO.	75.2	-25
10	9	MCKINNEY DRILLING CO.	74.4	-25
11	**	RUTTURA & SONS CONSTRUCTION CO. INC.	72.0	NA
12	14	CONDON-JOHNSON & ASSOCIATES	72.0	-7
13	17	DRILL TECH DRILLING & SHORING INC.	71.0	+35
14	15	SHAFT DRILLERS INTERNATIONAL LLC	70.7	-2
15	16	FOUNDATION CONSTRUCTORS INC.	67.0	+18
16	**	INDEPENDENCE EXCAVATING INC.	66.5	NA
17	**	EDGERTON CONTRACTORS INC.	64.8	+59
18	**	RACHEL CONTRACTING INC.	58.3	NA
19	**	BAUER FOUNDATION CORP.	57.0	NA
20	**	MAGNUS PACIFIC CORP.	49.2	NA

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THE TOP 20 FIRMS IN ROOFING

RANK 2012	2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	1	TECTA AMERICA CORP.	426.0	+4
2	2	CENTIMARK CORP.	407.9	+12
3	**	BAKER ROOFING CO.	158.8	NA
4	4	NATIONS ROOF LLC	85.0	+25
5	3	KALKREUTH ROOFING & SHEET METAL INC.	82.7	+12
6	6	BEST CONTRACTING SERVICES INC.	52.7	+7
7	9	LATITE ROOFING & SHEET METAL CO.	52.3	+31
8	8	SCHREIBER ROOFING	51.0	+16
9	7	BIRDAIR INC.	45.0	-2
10	20	GREENWOOD INDUSTRIES INC.	43.1	+139
11	10	DOUGLASS COLONY GROUP	33.2	+10
12	5	JOHN J. CAMPBELL CO. INC.	31.0	-49
13	13	KPOST CO.	29.6	+22
14	**	CROWTHER ROOFING & SHEET METAL OF FL INC.	24.3	NA
15	15	ORNDORFF & SPAID INC.	22.8	+4
16	**	THOMAS CO. INC.	21.3	NA
17	16	EVANS ROOFING CO. INC.	20.5	-6
18	19	KING OF TEXAS ROOFING CO. LP	19.0	-5
19	**	ALLSOUTH SUBCONTRACTORS INC.	18.4	+13
20	14	COMMERCIAL ROOFERS INC.	17.9	-19

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THE TOP 20 FIRMS IN DEMOLITION AND WRECKING

RANK 2012	RANK 2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	2	BRANDENBURG INDUSTRIAL SERVICE CO.	180.1	+36
2	1	PENHALL CO.	172.7	+9
3	4	LVI SERVICES INC.	171.8	+67
4	3	NCM	153.5	+23
5	5	D.H. GRIFFIN WRECKING CO. INC.	148.4	+50
6	6	BIERLEIN COMPANIES INC.	96.4	+30
7	7	NASDI LLC	93.2	+55
8	9	CLEVELAND WRECKING CO.	42.9	+25
9	**	MCM MANAGEMENT CORP.	42.3	NA
10	**	MANAFORT BROTHERS INC.	42.2	NA
11	9	INDEPENDENCE EXCAVATING INC.	38.6	NA
12	8	NORTH AMERICAN DISMANTLING CORP.	33.6	-11
13	11	TESTA CORP.	32.3	+28
14	13	ENVIROCON INC.	32.0	+37
15	10	CHERRY COS.	27.1	-3
16	15	O'ROURKE WRECKING CO.	24.0	+19
17	14	MIDWEST STEEL CO. INC.	23.8	+3
18	12	LOUISIANA CHEMICAL DISMANTLING CO.	16.5	-34
19	**	VEIT & CO. INC.	16.0	+153
20	20	BREAK THRU ENTERPRISES INC.	14.8	+24

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN ASBESTOS ABATEMENT

RANK 2012	RANK 2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	1	LVI SERVICES INC.	163.2	+10
2	2	NCM	82.7	+16
3	6	PAL ENVIRONMENTAL SERVICES	60.0	+149
4	**	BRAND ENERGY & INFRASTRUCTURE SERVICES INC.	45.0	NA
5	4	PRECISION ENVIRONMENTAL CO.	38.5	+13
6	3	IRES CONTRACTING GROUP	37.1	-5
7	5	PERFORMANCE CONTRACTING GROUP INC.	36.0	+29
8	7	ENVIRONMENTAL REMEDIATION SERVICES INC.	23.6	+6
9	14	NASDI LLC	23.3	+55
10	9	MIDWEST SERVICE GROUP	18.7	-4
11	18	PRISM RESPONSE INC.	17.0	+53
12	13	DEMOLITION & ASBESTOS REMOVAL INC.	16.9	+10
13	11	ARC ABATEMENT	15.5	-10
14	12	EARTH SERVICES & ABATEMENT (ESA) INC.	14.9	-7
15	**	AMERICAN TECHNOLOGIES INC.	13.3	+90
16	17	THE BROCK GROUP	13.0	+8
17	**	ENVIRONMENTAL ASSURANCE CO. INC. (EACI)	12.0	NA
18	16	AAC CONTRACTING INC.	10.8	-19
19	**	COASTAL ENVIRONMENTAL GROUP INC.	8.3	NA
20	**	NATIVE ENVIRONMENTAL LLC	7.2	NA

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THE TOP 20 FIRMS IN SHEET METAL

RANK 2012	RANK 2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	2	THE HILL GROUP	69.7	+13
2	**	BONLAND INDUSTRIES INC.	56.1	NA
3	1	CROWN CORR INC.	54.8	-25
4	3	SUPERIOR AIR HANDLING	54.4	+22
5	**	POYNTER SHEET METAL	48.7	NA
6	5	KINETIC SYSTEMS INC.	48.3	+56
7	4	DEE CRAMER INC.	44.5	+14
8	**	THOMAS CO. INC.	30.3	NA
9	6	B.T. MANCINI CO. INC.	29.3	+9
10	7	MMC CORP	25.0	-1
11	8	KOVACH INC.	25.0	+17
12	9	MECHANICAL INC.	22.8	+12
13	**	VIDIMOS INC.	20.9	NA
14	12	BHW SHEET METAL CO.	17.0	-1
15	11	J. F. AHERN CO.	16.2	-10
16	**	TOTAL FACILITY SOLUTIONS	15.1	+44
17	**	DOUGLASS COLONY GROUP	13.8	+26
18	19	MILLER BONDED INC.	13.2	+11
19	**	CAID INDUSTRIES INC.	11.8	+57
20	16	IMCOR - INTERSTATE MECHANICAL CORP.	11.4	-12

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THE TOP 20 FIRMS IN STEEL ERECTION

RANK 2012	RANK 2011		(\$ MIL.) 2011 REV.	% CHG. '10-'11
1	2	MIDWEST STEEL INC.	140.1	+11
2	1	SCHUFF INTERNATIONAL INC.	78.4	-73
3	**	SME STEEL CONTRACTORS INC.	78.0	NA
4	3	THE WILLIAMS GROUP	56.6	-10
5	9	BUCKNER COS.	51.9	+55
6	4	AREA ERECTORS INC.	40.7	-21
7	5	SURE STEEL INC.	37.8	-22
8	7	NATIONAL STEEL CITY LLC	37.5	+1
9	8	BASDEN STEEL CORP.	36.4	+1
10	11	DANNY'S CONSTRUCTION CO. INC.	35.3	+24
11	6	CENTURY STEEL ERECTORS	33.1	-11
12	10	L.P.R. CONSTRUCTION CO.	32.2	+7
13	15	SOWLES CO.	30.2	+27
14	14	CASEY INDUSTRIAL INC.	24.7	-1
15	**	GREENBERRY INDUSTRIAL	24.6	+200
16	**	GREENSTAR SERVICES CORP.	23.8	NA
17	16	CSE INC.	20.2	-3
18	12	SUPERIOR RIGGING & ERECTING CO. INC.	17.9	-33
19	17	ADAMS & SMITH INC.	14.8	-1
20	**	JH KELLY LLC	13.6	NA

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

the greater Bay Area, as larger projects get under way this year and next," says Jim Hawk, executive director, preconstruction services, Rosendin Electric. "As a large portion of the workforce approaches retirement age, this will also stretch the resources of craft labor."

Some firms already are getting hit by shortages. "We are experiencing a nice uptick in demand for steel structures but are now faced with a shortage of ironworkers and welders, who have been lost to the energy sector," says Bruce Basden, CEO of Basden Steel. He says fewer young people are interested in training to be an ironworker, and he fears some contractors will end up relying on undocumented workers.

The industrial sector is one of the most active markets, which is resulting in worker shortages and increased labor costs on the Gulf Coast. "Mainly, we are looking at upward pressure on labor prices," says Bruce Beard, president of The Newtron Group. He says it is a simple matter of supply and demand, noting, "The demand along the Gulf Coast appears to be rising dramatically for at least the next couple of years." Worker shortages are bound to result, he says.

Finding people in the trades is not a problem in some areas. "There are a couple thousand union electricians out of work in New York City," says Mann. "The problem is finding qualified engineers." E-J recently has been hiring transportation engineers. "We have more engineers than any other electrical contractor in New York City because we do a lot of design-build and design-assist work. That means having great engineers is critical," Mann says.

Bacon of Limbach says it is critical to get young people interested in the industry. "We have a huge age problem in the industry. Now is the time to get students interested in the industry, not in a year or two when the industry is in crisis," he says. Bacon says the ACE Mentor program is one of the best ways to get young people involved in the industry.

Nelson warns that workforce shortages will be one

Transportation

M.C. Dean Lights the Rails



M.C. Dean (No. 14) is furnishing, installing, testing and commissioning the mechanical, electrical and plumbing systems on the Dulles Corridor Metrorail Project in Va., one of the biggest U.S. transportation projects.

On the Web

For expanded content on the ENR Top Lists, see enr.com/toplists.

of the lasting problems resulting from the recession. "People in the trades have retired, and many have left for other industries and won't be coming back," she says. Further, there will be little relief once the market turns around, she says. "The only true way to train skilled employees is by doing it on the job, and if there is no work, there is no on-the-job training."

The industry must act now, Nelson says. "Workplace safety has improved over the past few years, but that is because those still working are the most experienced people." Once work picks up, contractors will be recalling less-experienced people who are less sophisticated in safety practices. Says Nelson, "It is hard to get people worked up about worker shortages when there is so little work, but we need a greater sense of urgency about this issue now." ■

How To Read the Tables

KEY TO TYPE OF FIRM

A=asbestos abatement; **C**=concrete; **D**=demolition/wrecking; **E**=electrical; **G**=glazing/curtain wall; **M**=mechanical; **MA**=masonry; **O**=other; **P**=painting; **R**=roofing; **SH**=sheet metal; **ST**=steel erection; **U**=utility; **W**=wall/ceiling; **X**=excavation/foundation.

Companies are ranked according to construction revenue in 2011 in (\$) millions from specialty contracting in a prime or subcontracting capacity. Firms that were not ranked in 2011 are

designated by double asterisks (**). New contract awards refer to contracts awarded in 2011. NA=not available.

General Building as a category includes commercial buildings, offices, stores, educational facilities, government buildings, hospitals, medical facilities, hotels, apartments, housing, etc.

Hazardous Waste includes chemical and nuclear waste treatment, asbestos and lead abatement, etc.

Industrial Process includes pulp

and paper mills, steel mills, nonferrous metal refineries, pharmaceutical plants, chemical plants, food and other processing plants, etc.

Manufacturing includes auto, electronic assembly, textile plants, etc.

Petroleum includes refineries, petrochemical plants, offshore facilities, pipelines, etc.

Power includes thermal and hydroelectric powerplants, waste-to-energy plants, transmission lines, substations, cogeneration plants, etc.

Sewerage / Solid Waste includes sanitary and storm sewers, treatment

plants, pumping plants, incinerators, industrial waste facilities, etc.

Telecommunications includes transmission lines and cabling, towers and antennae, data centers, etc.

Transportation includes airports, bridges, roads, canals, locks, dredging, marine facilities, piers, railroads, tunnels, etc.

Water Supply includes dams, reservoirs, transmission pipelines, distribution mains, irrigation canals, desalination and potability treatment plants, pumping stations, etc.

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)									
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM	
1	1	EMCOR GROUP INC., Norwalk, Conn. ¹	M/O/E	5,613.5	5,835.0	68	18	0	0	6	0	8	0	0	
2	2	QUANTA SERVICES INC., Houston, Texas	E/U	4,623.8	3,572.5	0	0	66	0	0	22	0	0	0	
3	3	MASTEC INC., Coral Gables, Fla. ³	O/U	3,009.0	3,339.1	0	0	18	0	0	27	0	0	54	
4	4	BRAND ENERGY & INFRASTRUCTURE SERVICES INC., Kennesaw, Ga. ⁴	O	1,500.0	NA	3	0	14	0	0	83	0	0	0	
5	6	API GROUP INC., New Brighton, Minn. ⁵	O	1,387.1	1,486.1	50	9	28	0	0	11	1	0	1	
6	5	THE BROCK GROUP, Houston, Texas ⁶	O	1,296.0	1,650.0	2	0	15	0	0	73	0	2	0	
7	7	COMFORT SYSTEMS USA INC., Houston, Texas ⁷	M	1,240.0	1,044.5	85	15	0	0	0	0	0	0	0	
8	8	HENKELS & MCCOY INC., Blue Bell, Pa. ⁸	U	1,199.2	1,199.2	3	0	39	1	0	40	0	0	12	
9	14	GREENSTAR SERVICES CORP., Mt. Vernon, N.Y.	E/M	852.5	410.5	72	0	0	0	14	0	12	0	0	
10	11	ROSENDIN ELECTRIC INC., San Jose, Calif.	E	817.0	760.0	18	15	15	2	5	0	12	0	3	
11	13	MYR GROUP INC., Rolling Meadows, Ill.	E	780.4	1,000.0	20	0	0	0	0	0	0	0	0	
12	12	PERFORMANCE CONTRACTING GROUP INC., Lenexa, Kan. ¹²	W/O	719.6	816.4	46	19	18	0	0	5	6	0	0	
13	9	M.C. DEAN INC., Dulles, Va.	E	694.5	650.6	45	0	0	5	5	0	25	0	20	
14	16	PIKE ELECTRIC CORP., Mount Airy, N.C.	E	685.2	NA	0	0	100	0	0	0	0	0	0	
15	10	BAKER CONCRETE CONSTRUCTION INC., Monroe, Ohio	C	594.0	700.0	35	31	15	5	6	0	8	0	0	
16	28	CUPERTINO ELECTRIC INC., San Jose, Calif.	E	574.0	NA	44	0	35	0	0	0	0	0	21	
17	17	ACCO ENGINEERED SYSTEMS INC., Glendale, Calif.	M	501.0	555.0	90	10	0	0	0	0	0	0	0	
18	18	INTEGRATED ELECTRICAL SERVICES INC., Houston, Texas	E	481.6	NA	0	0	0	0	0	0	0	0	0	
19	22	CENTIMARK CORP., Canonsburg, Pa.	R	474.3	462.9	100	0	0	0	0	0	0	0	0	
20	**	MCKINSTRY, Seattle, Wash.	M	460.0	NA	78	5	2	0	0	10	0	0	5	
21	21	TECTA AMERICA CORP., Rosemont, Ill.	R	426.0	420.0	100	0	0	0	0	0	0	0	0	
22	46	LVI SERVICES INC., New York, N.Y.	D/A	412.1	453.0	20	0	12	0	0	19	9	40	0	
23	19	SOUTHLAND INDUSTRIES, Garden Grove, Calif.	M	407.0	380.9	100	0	0	0	0	0	0	0	0	
24	23	BERGELECTRIC CORP., Escondido, Calif.	E	394.4	499.4	75	10	0	0	5	0	5	0	5	
25	35	SCHUFF INTERNATIONAL INC., Phoenix, Ariz. ²⁵	O/ST	392.2	NA	25	0	15	0	0	45	15	0	0	
26	34	HAYWARD BAKER INC. (A KELLER CO.), Odenton, Md.	EX	389.2	342.1	36	8	9	0	0	19	23	1	4	
27	24	STRUCTURAL, Hanover, Md.	C	365.0	365.0	31	0	26	0	0	25	18	0	0	
28	65	THE STATE GROUP, Evansville, Ind.	E/M	339.1	215.0	19	15	24	0	0	29	8	0	5	
29	42	JOHN E. GREEN CO., Highland Park, Mich. ²⁹	M	335.5	NA	35	45	0	0	10	10	0	0	0	
30	27	THE TRULAND GROUP INC., Reston, Va.	E	327.0	318.0	63	0	2	0	0	0	17	0	18	
31	54	KINETIC SYSTEMS INC., Fremont, Calif.	M	322.0	250.0	15	85	0	0	0	0	0	0	0	
32	36	FURMANITE CORP., Houston, Texas ³²	O	316.2	316.2	0	0	16	0	0	81	0	0	0	
33	31	TDINDUSTRIES, Dallas, Texas	M	315.2	315.2	90	0	0	0	0	10	0	0	0	
34	38	MORROW-MEADOWS CORP., Industry, Calif.	E	312.1	405.5	67	0	9	0	0	15	0	0	2	
35	25	MMR GROUP INC., Baton Rouge, La.	E	307.0	NA	0	20	10	0	0	70	0	0	0	
36	49	STEELFAB INC., Charlotte, N.C. ³⁶	O	305.8	305.8	90	9	1	0	0	0	0	0	0	
37	50	MILLER PIPELINE CORP., Indianapolis, Ind.	U	304.8	304.8	0	0	0	1	12	86	0	1	0	
38	**	BRANDT, Dallas, Texas	M	300.0	273.0	60	20	5	0	0	15	0	0	0	
39	48	LIMBACH FACILITY SERVICES LLC, Pittsburgh, Pa.	M	296.1	259.7	70	10	0	0	0	0	20	0	0	
40	30	THE NEWTRON GROUP LLC, Baton Rouge, La.	E	295.0	150.0	0	0	30	0	0	70	0	0	0	
41	37	WAYNE J. GRIFFIN ELECTRIC INC., Holliston, Mass.	E	286.3	258.0	60	14	0	0	12	0	4	0	0	
42	41	NOOTER CONSTRUCTION CO., St. Louis, Mo.	M	284.0	247.0	0	0	22	0	0	78	0	0	0	
43	40	MASS. ELECTRIC CONSTRUCTION CO., Boston, Mass.	E	282.2	NA	5	1	7	5	4	2	74	0	1	
44	44	ALDRIDGE ELECTRIC INC., Libertyville, Ill.	E	276.0	427.0	0	0	53	0	5	0	42	0	0	
45	39	KHS&S CONTRACTORS, Tampa, Fla.	W	275.7	275.7	100	0	0	0	0	0	0	0	0	
46	**	JH KELLY LLC, Longview, Wash. ⁴⁶	M	272.6	197.9	3	53	0	0	2	36	0	0	0	
47	32	CEGO CONSTRUCTION GROUP, Kansas City, Mo.	C	269.9	268.5	85	4	0	0	1	8	1	0	0	
48	33	HELIX ELECTRIC INC., San Diego, Calif.	E	266.0	341.0	50	5	0	0	10	10	20	0	5	
49	29	FISK, Houston, Texas	E	265.7	289.2	60	0	0	0	5	5	15	0	15	
50	66	PARSONS ELECTRIC, Minneapolis, Minn.	E	263.2	104.0	61	0	0	0	0	18	1	0	20	

FOOTNOTES: 1 = FACILITIES; 2 = TELECOM; 3 = RIGGING (3%); 4 = COMMERCIAL FLOORING; 5 = SPECIALTY CONSTRUCTION AND FIRE PROTECTION; 6 = SCAFFOLDING (55%); 7 = PLUMBING & OTHER; 8 = GOVERNMENT, TRAINING, INSULATION (37%); 9 = INSULATION (37%); 10 = MULTICRAFT (22%); 11 = SCAFFOLD (60%); 12 = STEEL FABRICATION; 13 = COMMERCIAL FLOORING; 14 = STEEL FABRICATION; 15 = COMMERCIAL FLOORING; 16 = COMMERCIAL FLOORING; 17 = COMMERCIAL FLOORING; 18 = COMMERCIAL FLOORING; 19 = COMMERCIAL FLOORING; 20 = COMMERCIAL FLOORING; 21 = COMMERCIAL FLOORING; 22 = COMMERCIAL FLOORING; 23 = COMMERCIAL FLOORING; 24 = COMMERCIAL FLOORING; 25 = COMMERCIAL FLOORING; 26 = COMMERCIAL FLOORING; 27 = COMMERCIAL FLOORING; 28 = COMMERCIAL FLOORING; 29 = COMMERCIAL FLOORING; 30 = COMMERCIAL FLOORING; 31 = COMMERCIAL FLOORING; 32 = COMMERCIAL FLOORING; 33 = COMMERCIAL FLOORING; 34 = COMMERCIAL FLOORING; 35 = COMMERCIAL FLOORING; 36 = COMMERCIAL FLOORING; 37 = COMMERCIAL FLOORING; 38 = COMMERCIAL FLOORING; 39 = COMMERCIAL FLOORING; 40 = COMMERCIAL FLOORING; 41 = COMMERCIAL FLOORING; 42 = COMMERCIAL FLOORING; 43 = COMMERCIAL FLOORING; 44 = COMMERCIAL FLOORING; 45 = COMMERCIAL FLOORING; 46 = COMMERCIAL FLOORING; 47 = COMMERCIAL FLOORING; 48 = COMMERCIAL FLOORING; 49 = COMMERCIAL FLOORING; 50 = COMMERCIAL FLOORING

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)										
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM		
51	80	REDWOOD ELECTRIC GROUP INC., Santa Clara, Calif.	E	255.0	281.0	75	15	0	0	0	0	0	0	0	0	10
52	62	BARNHART CRANE & RIGGING CO., Memphis, Tenn. ⁵²	O	249.0	210.0	0	0	70	0	0	30	0	0	0	0	0
53	51	FAITH TECHNOLOGIES INC., Menasha, Wis.	E	248.6	181.0	37	20	2	0	7	15	1	0	0	1	
54	63	MOTOR CITY ELECTRIC CO., Detroit, Mich.	E	243.3	150.0	20	40	3	0	0	20	2	0	0	15	
55	64	HARDER MECHANICAL CONTRACTORS INC., Portland, Ore.	M	237.0	205.0	5	0	5	0	0	90	0	0	0	0	
56	56	NCM, Brea, Calif.	D/A	236.2	200.9	15	10	20	0	0	30	0	25	0	0	
57	55	ISC, Baton Rouge, La.	E	235.0	NA	0	0	0	0	0	100	0	0	0	0	
58	60	THE HILL GROUP, Franklin Park, Ill.	M/SH	227.7	232.0	66	11	0	0	0	0	0	0	0	23	
59	74	GERDAU REINFORCING STEEL (PACIFIC COAST STEEL), San Diego, Calif. ⁵⁹	O	214.6	298.9	15	0	5	10	10	0	60	0	0	0	
60	45	ISEC INC., Englewood, Colo. ⁶⁰	O	211.6	251.7	100	0	0	0	0	0	0	0	0	0	
61	76	U.S. ENGINEERING CO., Kansas City, Mo.	M	210.0	351.7	57	18	2	0	2	3	0	0	0	0	
62	43	IREX CONTRACTING GROUP, Lancaster, Pa. ⁶²	O/A	206.1	222.6	38	5	25	0	0	30	2	0	0	0	
63	78	E-J ELECTRIC INSTALLATION CO., Long Island City, N.Y.	E	202.5	135.0	40	0	25	0	0	0	25	0	0	10	
64	90	WALKER ENGINEERING INC., Irving, Texas	E	201.3	195.2	60	15	0	0	10	0	0	0	0	15	
65	91	MURPHY CO. MECHANICAL CONTRACTORS & ENGINEERS, St. Louis, Mo.	M	197.5	202.1	45	39	3	0	0	13	0	0	0	0	
66	72	HARRIS COS., St. Paul, Minn.	M	193.0	207.3	75	0	5	0	5	10	0	5	0	0	
67	73	PENHALL CO., Anaheim, Calif.	D	191.9	145.8	9	7	2	1	1	5	75	0	0	0	
68	89	DAVIS H. ELLIOT CO. INC., Roanoke, Va. ⁶⁸	E	190.2	100.0	5	0	95	0	0	0	0	0	0	0	
69	68	CACHE VALLEY ELECTRIC CO., Logan, Utah	E	185.4	235.4	39	0	0	0	0	23	7	0	0	13	
70	82	HATZEL & BUEHLER INC., Wilmington, Del.	E	184.0	233.5	70	0	10	0	0	20	0	0	0	0	
71	47	HUNT ELECTRIC CORP., St. Paul, Minn.	E	184.0	172.5	10	25	10	10	0	20	0	0	0	25	
72	61	MILLER ELECTRIC CO., Jacksonville, Fla.	E	183.1	253.3	61	10	2	0	0	12	5	0	0	10	
73	86	SHAFT DRILLERS INTERNATIONAL LLC, Mt. Morris, Pa. ⁷³	EX/M	181.2	204.1	4	0	88	0	0	0	8	0	0	0	
74	95	IVEY MECHANICAL CO., Kosciusko, Miss.	M	181.0	136.4	60	20	0	0	0	20	0	0	0	0	
75	75	GAYLOR INC., Indianapolis, Ind.	E	180.4	152.0	22	20	11	0	0	38	3	0	0	6	
76	59	J. F. AHERN CO., Fond du Lac, Wis.	M	180.1	158.3	45	17	5	5	20	8	0	0	0	0	
77	107	BRANDENBURG INDUSTRIAL SERVICE CO., Chicago, Ill.	D	180.1	87.0	5	10	15	0	0	50	10	10	0	0	
78	112	TEAM FISHEL, Columbus, Ohio	U	174.7	250.0	0	0	0	0	0	0	0	0	0	56	
79	**	QUINCO ELECTRICAL INC., Orlando, Fla.	E	174.0	197.0	100	0	0	0	0	0	0	0	0	0	
80	81	MALCOLM DRILLING CO. INC., San Francisco, Calif.	EX	172.4	210.7	10	4	0	0	10	0	77	0	0	0	
81	**	MCKENNEY'S INC., Atlanta, Ga.	M	171.5	NA	100	0	0	0	0	0	0	0	0	0	
82	142	GEM INC., Walbridge, Ohio ⁸²	E/M	168.9	117.7	29	11	5	0	0	47	0	0	0	1	
83	108	TERRA MILLENNIUM CORP., Richmond, Calif. ⁸³	O/M	166.1	150.0	0	0	30	0	0	65	0	5	0	0	
84	120	BERKEL & CO. CONTRACTORS INC., Bonner Springs, Kan.	EX	165.0	245.0	30	5	15	0	5	25	10	0	0	0	
85	52	BIGGE CRANE AND RIGGING CO., San Leandro, Calif. ⁸⁵	O	165.0	158.0	20	12	33	0	5	12	13	0	0	0	
86	109	CASEY INDUSTRIAL INC., Westminster, Colo.	E/M	164.9	40.3	0	34	66	0	0	0	0	0	0	0	
87	84	CRITCHFIELD MECHANICAL INC., San Jose, Calif.	M	161.2	NA	100	0	0	0	0	0	0	0	0	0	
88	79	ENCLOS CORP., Eagan, Minn.	G	160.1	NA	100	0	0	0	0	0	0	0	0	0	
89	154	FREESTATE ELECTRICAL SERVICE CO., Laurel, Md.	E	159.0	90.0	90	0	0	0	0	0	0	0	0	10	
90	**	BAKER ROOFING CO., Raleigh, N.C.	R	158.8	158.8	100	0	0	0	0	0	0	0	0	0	
91	71	SACHS ELECTRIC CO., St. Louis, Mo.	E	158.0	150.0	15	20	30	0	0	20	5	0	0	10	
92	**	SME STEEL CONTRACTORS INC., West Jordan, Utah ⁹²	ST/O	156.0	115.0	61	7	0	0	0	10	15	0	0	0	
93	116	RK MECHANICAL INC., Denver, Colo.	M	154.5	125.5	88	0	0	0	0	12	0	0	0	0	
94	87	DURR MECHANICAL CONSTRUCTION INC., New York, N.Y.	M	154.2	43.5	18	0	47	33	2	0	0	0	0	0	
95	77	TITAN CONTRACTING/HORN INDUSTRIAL SERVICES, Owensboro, Ky.	M	153.0	161.7	0	0	65	5	0	30	0	0	0	0	
96	101	MECHANICAL INC., Hillside, Ill.	M	152.0	127.5	62	12	3	0	8	15	0	0	0	0	
97	88	K2 INDUSTRIAL SERVICES INC., Hammond, Ind. ⁹⁷	O/P	151.1	NA	0	0	26	0	0	62	0	0	0	0	
98	141	TOTAL FACILITY SOLUTIONS, Plano, Texas	M/E	150.6	173.3	0	100	0	0	0	0	0	0	0	0	
99	135	EGAN CO., Brooklyn Park, Minn.	E/M	150.0	215.0	40	35	0	0	0	5	20	0	0	0	
100	**	HARMON INC., Bloomington, Minn.	G	150.0	174.0	100	0	0	0	0	0	0	0	0	0	

FOOTNOTES: 52 = LIFTING AND TRANSPORTATION; 59 = REINFORCING STEELWORK; 60 = INTERIOR FINISHES / MILLWORK; 62 = INSULATION; DRYWALL; FIRE STOPPING; 68 = POWER LINE CONSTRUCTION AND MAINTENANCE FOR UTILITIES (95.0%); 73 = SUPPORT OF MINING; 82 = STAFF AUGMENTATION; 83 = REFACTORY; 85 = CRANE & RIGGING WORK; HIGHLY ENGINEERED WORK; 92 = STRUCTURAL STEEL FABRICATION; 97 = INDUSTRIAL CLEANING

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)										
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM		
101	94	COCHRAN INC., Seattle, Wash.	E	149.6	136.7	62	0	0	0	0	0	0	0	0	0	38
102	118	MCCARL'S INC., Beaver Falls, Pa.	M	149.0	100.0	0	5	50	0	0	45	0	0	0	0	0
103	133	MURRAY CO., Rancho Dominguez, Calif.	M	149.0	198.0	30	30	0	0	10	10	10	0	0	0	0
104	151	D.H. GRIFFIN WRECKING CO. INC., Greensboro, N.C.	D	148.4	43.2	50	7	20	1	1	20	1	0	0	0	0
105	57	WELLINGTON POWER CORP., Pittsburgh, Pa.	E	147.0	112.0	11	0	57	0	0	0	30	0	0	2	0
106	98	APOLLO MECHANICAL CONTRACTORS, Kennewick, Wash.	M	146.0	110.0	50	10	5	0	0	15	0	0	0	20	0
107	92	YTG LLC, Philadelphia, Miss.	E/M	145.7	94.6	44	29	0	0	0	20	0	0	0	7	0
108	140	VEIT & CO. INC., Rogers, Minn.	EX	145.0	130.0	29	12	10	4	9	18	13	1	0	0	0
109	97	WESTERN CONSTRUCTION GROUP, St. Louis, Mo.	MA/C	145.0	127.0	93	5	0	0	3	0	0	0	0	0	0
110	115	INGLETT & STUBBS LLC, Mableton, Ga.	E	144.7	NA	75	0	0	0	0	0	10	0	0	15	0
111	67	WALTERS & WOLF, Fremont, Calif. ¹¹¹	G	144.7	164.5	100	0	0	0	0	0	0	0	0	0	0
112	138	NORTHEAST REMSCO CONSTRUCTION INC., Farmingdale, N.J. ¹¹²	U/O/M	142.6	55.0	0	0	0	24	20	0	20	0	0	0	0
113	**	MANAFORT BROTHERS INC., Plainville, Conn.	EX/D	140.7	150.0	72	0	0	0	0	0	13	0	0	15	0
114	113	MIDWEST STEEL INC., Detroit, Mich.	ST	140.1	122.2	10	65	0	0	0	21	2	2	0	0	0
115	119	ACOUSTI ENGINEERING CO. OF FL, Orlando, Fla.	W	137.0	132.7	50	25	0	0	0	0	25	0	0	0	0
116	114	CLEVELAND ELECTRIC CO., Atlanta, Ga.	E	136.6	100.0	28	15	20	0	5	2	25	0	0	5	0
117	124	NEW RIVER ELECTRICAL CORP., Cloverdale, Va.	E	135.6	135.6	0	4	96	0	0	0	0	0	0	0	0
118	122	SPRIG ELECTRIC, San Jose, Calif.	E	135.4	140.7	58	25	7	0	0	0	0	0	0	10	0
119	93	THE COASTAL GROUP, Melbourne, Fla.	M	133.4	99.6	96	0	0	0	0	4	0	0	0	0	0
120	175	DUCCI ELECTRICAL CONTRACTORS INC., Torrington, Conn.	E	130.7	48.0	10	25	22	0	0	0	38	0	0	5	0
121	121	JMEG LP, Carrollton, Texas	E	130.4	28.6	65	19	0	0	0	0	16	0	0	0	0
122	117	ENVIROCON INC., Missoula, Mont. ¹²²	O/D	128.2	42.2	0	9	5	0	0	54	0	32	0	0	0
123	136	LAKE ERIE ELECTRIC COS., Cleveland, Ohio	E	128.0	90.3	59	10	4	0	10	15	0	0	0	2	0
124	85	MMC CORP., Kansas City, Mo.	M	125.1	164.7	62	2	28	0	0	8	0	0	0	0	0
125	169	MORSE ELECTRIC, Freeport, Ill.	E	124.6	150.0	50	40	0	0	10	0	0	0	0	0	0
126	**	INTREN INC., Union, Ill.	U	124.5	50.0	4	0	96	0	0	0	0	0	0	0	0
127	128	THE BEAVER EXCAVATING CO., Canton, Ohio	EX	124.5	160.0	0	0	10	20	0	20	50	0	0	0	0
128	104	SULLIVAN & MCLAUGHLIN COS. INC., Boston, Mass.	E	122.9	128.7	72	1	0	0	0	0	1	0	0	26	0
129	111	TREVIICOS, Charlestown, Mass. ¹²⁹	O/EX	121.6	15.0	25	0	0	75	0	0	0	0	0	0	0
130	185	HYPOWER INC., Fort Lauderdale, Fla.	E	121.2	75.5	55	0	15	0	0	0	20	0	0	10	0
131	103	GUARANTEE ELECTRICAL CO., St. Louis, Mo.	E	120.7	120.7	70	10	0	0	19	0	0	0	0	0	0
132	163	FOLEY CO., Kansas City, Mo. ¹³²	M/O	120.0	120.0	25	0	15	0	40	15	0	0	0	0	0
133	96	UNIVERSITY MECHANICAL CONTRACTORS INC., Mukilteo, Wash.	M	120.0	87.0	28	6	0	0	9	6	2	1	0	0	0
134	26	SAUER HOLDINGS INC., Pittsburgh, Pa.	M	119.6	80.2	88	0	0	0	0	12	0	0	0	0	0
135	148	O'CONNELL ELECTRIC CO. INC., Victor, N.Y.	E	119.2	100.0	45	3	2	1	1	4	5	0	0	4	0
136	173	GILL-SIMPSON, Baltimore, Md.	E	118.3	60.0	50	10	5	0	10	15	10	0	0	0	0
137	102	CLEAN EARTH INC., Hatboro, Pa. ¹³⁷	O	117.4	117.4	10	0	13	0	0	32	21	22	0	0	0
138	204	NASDI LLC, Waltham, Mass.	D	116.5	26.0	40	10	0	0	0	0	30	20	0	0	0
139	161	WORTH & CO. INC., Pipersville, Pa.	M	114.9	133.8	79	0	0	0	21	0	0	0	0	0	0
140	127	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC, Houston, Texas	C	114.6	116.4	93	0	0	0	7	0	0	0	0	0	0
141	130	NATIONAL CONSTRUCTION ENTERPRISES INC., Ypsilanti, Mich.	W	113.5	131.1	100	0	0	0	0	0	0	0	0	0	0
142	195	UNIVERSAL PLANT SERVICES INC., Deer Park, Texas	M	112.6	120.0	0	0	12	0	0	88	0	0	0	0	0
143	153	AMERICAN TECHNOLOGIES INC., Orange, Calif.	O	111.0	NA	95	3	0	0	0	3	0	0	0	0	0
144	184	THE ROBERTS CO., Winterville, N.C.	M	110.2	133.4	0	0	0	0	0	100	0	0	0	0	0
145	**	ALLISON SMITH LLC, Atlanta, Ga.	E	110.0	110.0	100	0	0	0	0	0	0	0	0	0	0
146	150	CUMMINGS ELECTRICAL INC., Fort Worth, Texas	E	110.0	90.0	50	10	20	0	0	15	0	0	0	5	0
147	159	ARDENT SERVICES LLC, Covington, La.	E	108.7	92.5	0	0	2	0	0	98	0	0	0	0	0
148	125	J.C. CANNISTRARO LLC, Watertown, Mass.	M	108.0	NA	85	0	3	0	0	7	5	0	0	0	0
149	**	W.A. BASIC CONSTRUCTION CO. INC., Long Beach, Calif.	U	108.0	310.0	0	0	0	40	45	10	0	0	0	5	0
150	**	INDEPENDENCE EXCAVATING INC., Independence, Ohio	EX/D	107.2	151.3	55	10	5	0	5	5	20	0	0	0	0

FOOTNOTES: 111 = ARCHITECTURAL PRECAST CONCRETE AND INTERIOR DOORS; FRAMES & HARDWARE; 112 = MICROTUNNELING; 122 = ENVIRONMENTAL REMEDIATION; 129 = DAM & LEVEE REHABILITATION; 132 = WATER/WASTE TREATMENT FACILITIES; 137 = SOIL & SEDIMENT TREATMENT, RECYCLING, DISPOSAL

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)									
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM	
151	99	GATE PRECAST CO., Jacksonville, Fla.	C	107.0	113.5	95	0	0	0	0	0	0	5	0	0
152	145	ENVIRONMENTAL RESTORATION LLC, St. Louis, Mo. ¹⁵²	O	106.0	NA	0	0	0	0	0	0	0	100	0	0
153	214	SAK CONSTRUCTION, O'Fallon, Mo.	U	106.0	102.0	0	0	0	4	95	1	0	0	0	0
154	157	ROGERS ELECTRIC, Atlanta, Ga.	E	105.1	111.0	100	0	0	0	0	0	0	0	0	0
155	149	TRI-CITY ELECTRICAL CONTRACTORS INC., Altamonte Springs, Fla.	E	104.4	79.0	98	0	0	0	0	0	0	0	0	2
156	176	SHAPIRO & DUNCAN INC., Rockville, Md.	M	104.2	85.5	90	0	0	0	0	0	10	0	0	0
157	158	THE WILLIAMS GROUP, Merrifield, Va. ¹⁵⁷	ST/O	104.2	95.0	43	0	0	0	0	38	20	0	0	0
158	165	REMEDIAL CONSTRUCTION SERVICES LP, Houston, Texas ¹⁵⁸	O	103.7	78.0	0	0	0	0	0	0	0	0	0	0
159	155	VSC FIRE & SECURITY INC., Ashland, Va. ¹⁵⁹	O	103.1	100.4	63	5	2	0	0	5	0	0	0	25
160	210	AZCO INC., Menasha, Wis.	M	102.7	83.2	0	3	90	0	0	7	0	0	0	0
161	134	FRESH MEADOW MECHANICAL CORP., Fresh Meadows, N.Y.	M	102.3	48.3	90	0	5	0	0	5	0	0	0	0
162	**	CHAPEL ELECTRIC CO. LLC, Dayton, Ohio	E	100.8	74.5	91	8	0	0	1	0	0	0	0	0
163	144	LEE CO., Franklin, Tenn.	M	99.4	97.0	90	8	0	0	1	1	0	0	0	0
164	193	BOMEL CONSTRUCTION CO. INC., Anaheim Hills, Calif.	C	99.0	80.0	75	0	0	0	0	0	25	0	0	0
165	152	STARK EXCAVATING INC., Bloomington, Ill.	U/C/EX	98.0	74.0	23	15	0	0	0	0	62	0	0	0
166	126	BAKERTRIANGLE, Dallas, Texas	W	97.6	115.5	95	5	0	0	0	0	0	0	0	0
167	166	CONTINENTAL ELECTRICAL CONSTRUCTION CO., Oak Brook, Ill.	E	97.6	90.0	70	10	0	0	0	0	0	0	0	20
168	239	THE SHOCKEY PRECAST GROUP, Winchester, Va.	C	97.5	61.0	100	0	0	0	0	0	0	0	0	0
169	192	MONA ELECTRIC GROUP INC., Clinton, Md.	E	97.0	65.0	92	0	0	0	0	0	0	0	0	8
170	206	BIERLEIN COS. INC., Midland, Mich.	D	96.4	78.1	12	44	6	0	0	12	3	23	0	0
171	106	STANDARD DRYWALL INC., Lakeside, Calif.	W	95.3	108.7	95	0	0	0	0	0	5	0	0	0
172	132	W&W GLASS LLC, Nanuet, N.Y.	G	95.0	80.0	90	0	0	0	0	0	10	0	0	0
173	171	S&F CONCRETE CONTRACTORS INC., Hudson, Mass.	C	94.5	79.0	79	2	4	5	4	3	4	0	0	1
174	143	CAPFORM INC., Carrollton, Texas	C	93.6	111.8	100	0	0	0	0	0	0	0	0	0
175	219	W.G. TOMKO INC., Finleyville, Pa.	M	92.0	92.0	100	0	0	0	0	0	0	0	0	0
176	170	LETSOS CO., Houston, Texas	M	91.7	58.5	91	0	0	0	0	9	0	0	0	0
177	172	ERMCO INC., Indianapolis, Ind.	E	89.2	93.5	58	20	0	0	5	0	5	0	12	0
178	174	INTERSTATES COS., Sioux Center, Iowa	E	88.4	91.0	3	12	3	0	0	82	0	0	0	0
179	**	WEST-FAIR ELECTRICAL CONTRACTORS INC., Hawthorne, N.Y.	E	88.2	110.2	15	0	0	50	35	0	0	0	0	0
180	189	RYAN INC. CENTRAL, Janesville, Wis.	EX	88.2	74.0	12	0	11	0	75	0	0	0	0	0
181	**	PAYNECREST ELECTRIC, St. Louis, Mo.	E	88.0	70.0	30	5	10	0	0	50	0	0	0	5
182	177	BERMUDEZ, LONGO, DIAZ-MASSO LLC, San Juan, P.R.	M/E	87.9	90.0	60	0	0	5	5	10	15	0	0	5
183	183	JE RICHARDS INC., Beltsville, Md.	E	86.1	NA	83	15	0	0	0	0	0	0	0	2
184	**	CORRIGAN CO. MECHANICAL CONTRACTORS, St. Louis, Mo.	M	85.0	68.0	40	10	15	0	25	10	0	0	0	0
185	194	NATIONS ROOF LLC, Lithia Springs, Ga. ¹⁸⁵	R	85.0	85.0	100	0	0	0	0	0	0	0	0	0
186	162	SCHUSTER CONCRETE CONSTRUCTION, Baltimore, Md.	C	84.0	52.0	100	0	0	0	0	0	0	0	0	0
187	187	LUDVIK ELECTRIC CO., Lakewood, Colo.	E	83.2	39.2	45	0	0	0	20	0	0	0	0	35
188	207	KALKREUTH ROOFING & SHEET METAL INC., Wheeling, W.Va.	R	82.7	64.5	85	7	0	0	0	8	0	0	0	0
189	**	PRISM ELECTRIC INC., Garland, Texas	E	82.4	54.1	55	10	0	0	0	10	25	0	0	0
190	252	MIDSTATE MECHANICAL INC., Phoenix, Ariz.	M	81.5	80.0	100	0	0	0	0	0	0	0	0	0
191	190	A.O. REED & CO., San Diego, Calif.	M	81.4	82.6	70	10	0	0	0	10	10	0	0	0
192	205	ALTERMAN, San Antonio, Texas	E	81.4	130.0	60	13	0	0	0	0	0	0	0	20
193	217	BAKER GROUP, Des Moines, Iowa ¹⁹³	M	81.3	88.5	93	0	0	0	0	2	1	0	0	4
194	196	BEST CONTRACTING SERVICES INC., Gardena, Calif.	R/G	81.1	80.9	50	0	0	0	0	1	10	0	0	0
195	221	REX MOORE ELECTRICAL CONTRACTORS & ENGRS., Sacramento, Calif.	E	81.1	91.0	20	20	35	0	0	15	0	0	0	10
196	191	MIDWEST DRYWALL CO. INC., Wichita, Kan.	W	80.4	82.0	99	1	0	0	0	0	0	0	0	0
197	216	CONCRETE STRATEGIES LLC, St. Louis, Mo.	C	79.0	50.4	50	20	0	0	0	20	10	0	0	0
198	197	WEST VALLEY CONSTRUCTION CO. INC., Campbell, Calif. ¹⁹⁸	U	78.7	80.1	0	0	0	70	10	0	0	0	0	20
199	266	W.A. CHESTER LLC, Lanham, Md.	U	78.1	68.8	0	0	100	0	0	0	0	0	0	0
200	238	SUNTEC CONCRETE INC., Phoenix, Ariz.	C	77.3	91.9	100	0	0	0	0	0	0	0	0	0

FOOTNOTES: ¹⁵² = ENVIRONMENTAL CONTRACTING; ¹⁵⁷ = STEEL FABRICATION; ¹⁵⁸ = REMEDIATION/GEOTECHNICAL; ¹⁵⁹ = FIRE PROTECTION/SECURITY; ¹⁸⁵ = ROOFING; ¹⁹³ = CONTROLS & SECURITY; ¹⁹⁸ = UNDERGROUND PIPELINE

CECO CONSTRUCTION GROUP and Continental Electrical Construction Co. (No. 167) are both celebrating their 100th anniversaries in 2012.

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)									
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM	
201	**	BAKER ELECTRIC INC., Escondido, Calif.	E	77.1	56.6	50	5	35	0	0	10	0	0	0	0
202	203	CHARLES E. JARRELL CONTRACTING INC., Earth City, Mo.	M	76.8	75.5	90	0	0	0	0	10	0	0	0	0
203	147	E.S. WAGNER CO., Oregon, Ohio	EX	76.8	101.6	0	0	0	3	0	0	97	0	0	0
204	178	GRUNAU CO., Oak Creek, Wis.	M	76.7	98.2	45	20	0	0	10	20	5	0	0	0
205	228	ARCHITECTURAL GLASS & ALUMINUM CO. INC., Alameda, Calif.	G	76.5	80.0	100	0	0	0	0	0	0	0	0	0
206	179	HERMANSON CO. LLP, Kent, Wash. 206	M	76.0	78.5	88	10	0	2	0	0	0	0	0	0
207	272	NEWKIRK ELECTRIC, Muskegon, Mich.	E	75.7	65.5	5	5	50	0	0	20	0	0	0	20
208	209	CROWN CORR INC., Gary, Ind.	SH/G	75.0	73.6	60	10	0	0	0	0	30	0	0	0
209	259	VAN ERT ELECTRIC CO. INC., Wausau, Wis. 209	E	74.8	54.0	12	0	36	0	3	40	5	0	0	4
210	156	MCKINNEY DRILLING CO., Odenton, Md.	EX	74.4	80.0	25	0	35	0	0	0	25	0	0	15
211	223	WILSON ELECTRIC SERVICES CORP., Tempe, Ariz. 211	E/O	74.1	102.9	60	0	10	0	0	10	10	0	0	10
212	218	KELSO-BURNETT CO., Chicago, Ill.	E	74.0	71.0	66	19	6	0	0	0	0	0	0	8
213	211	VAUGHN INDUSTRIES LLC, Carey, Ohio	E/M	73.5	87.6	54	11	35	0	0	0	0	0	0	0
214	284	THE TRI-M GROUP LLC, Kennett Square, Pa.	E	73.0	75.0	45	15	10	0	0	20	0	0	0	10
215	215	COMMONWEALTH ELECTRIC CO. OF THE MIDWEST, Lincoln, Neb.	E	72.8	62.6	63	0	10	0	0	14	4	0	0	5
216	309	LINDE CORP., Pittston, Pa.	U	72.1	60.3	0	0	0	5	5	90	0	0	0	0
217	131	PIERCE ASSOCIATES INC., Alexandria, Va.	M	72.0	NA	65	0	35	0	0	0	0	0	0	0
218	**	RUTTURA & SONS CONSTRUCTION CO. INC., West Babylon, N.Y.	EX	72.0	84.0	67	0	0	0	0	0	33	0	0	0
219	213	UNIVERSAL BUILDERS SUPPLY INC., New Rochelle, N.Y. 219	O	72.0	28.0	100	0	0	0	0	0	0	0	0	0
220	200	CONDON-JOHNSON & ASSOCIATES, Oakland, Calif.	EX	72.0	94.3	25	0	0	11	0	0	64	0	0	0
221	247	POLK MECHANICAL CO., Grand Prairie, Texas	M	71.8	59.1	70	10	0	0	0	20	0	0	0	0
222	233	CSI ELECTRICAL CONTRACTORS INC., Santa Fe Springs, Calif.	E	71.4	80.7	25	10	10	5	0	18	0	0	0	7
223	256	M.B. HAYNES CORP., Asheville, N.C. 223	E/M	71.3	99.0	70	12	0	0	0	15	0	0	0	3
224	180	DORVIN D. LEIS CO. INC., Kahului, Hawaii	M	71.3	63.1	99	0	1	0	1	0	0	0	0	0
225	263	DRILL TECH DRILLING & SHORING INC., Antioch, Calif.	EX	71.0	66.3	20	0	0	20	0	0	60	0	0	0
226	333	GREENBERRY INDUSTRIAL, Vancouver, Wash.	M/ST	70.4	168.4	0	25	15	3	0	55	0	2	0	0
227	**	W.J. O'NEIL CO., Livonia, Mich.	M	70.0	55.0	0	10	0	0	0	90	0	0	0	0
228	**	KSW MECHANICAL SERVICES INC., Long Island City, N.Y.	M	69.3	91.0	100	0	0	0	0	0	0	0	0	0
229	357	VULCAN INDUSTRIAL CONTRACTORS CO. LLC, Birmingham, Ala. 229	O	69.2	60.7	0	0	50	5	0	20	15	10	0	0
230	265	MBR CONSTRUCTION SERVICES INC., Reading, Pa.	E/M	68.8	48.6	35	15	25	0	15	10	0	0	0	0
231	269	E.S. BOULOS CO., Westbrook, Maine	E	67.8	94.5	30	10	40	0	0	10	0	0	0	10
232	236	L.P.R. CONSTRUCTION CO., Loveland, Colo. 232	M/ST	67.1	75.0	48	0	27	0	0	25	0	0	0	0
233	249	FOUNDATION CONTRACTORS INC., Oakley, Calif.	EX	67.0	73.2	50	0	13	0	3	2	32	0	0	0
234	**	RACHEL CONTRACTING INC., St. Michael, Minn.	EX	66.9	62.7	12	0	42	3	4	12	17	11	0	0
235	360	FRISCHHERTZ ELECTRIC CO. INC., New Orleans, La.	E	66.3	32.5	100	0	0	0	0	0	0	0	0	0
236	**	F.L. CRANE & SONS INC., Fulton, Miss.	W	65.9	67.0	100	0	0	0	0	0	0	0	0	0
237	242	MUTH ELECTRIC INC., Mitchell, S.D.	E	65.5	63.8	63	8	2	6	5	6	5	0	0	5
238	222	OIL CAPITAL ELECTRIC, Tulsa, Okla.	E/M	65.1	78.0	65	0	0	12	13	10	0	0	0	0
239	**	MCM MANAGEMENT CORP., Bloomfield Hills, Mich.	D	65.0	30.0	10	0	0	0	0	80	0	10	0	0
240	224	PIC GROUP INC., Atlanta, Ga.	O/M	65.0	50.0	0	0	100	0	0	0	0	0	0	0
241	335	EDGERTON CONTRACTORS INC., Oak Creek, Wis.	EX	64.8	53.7	32	0	24	0	3	0	40	0	0	0
242	262	EDWIN L. HEIM CO., Harrisburg, Pa.	E/M	64.7	35.0	34	32	0	2	5	18	2	0	0	7
243	**	THOMAS CO. INC., Egg Harbor Township, N.J. 243	SH/R	64.5	43.5	95	5	0	0	0	0	0	0	0	0
244	258	J. RANCK ELECTRIC INC., Mount Pleasant, Mich.	E	64.2	46.4	10	0	14	0	3	38	34	0	0	1
245	**	LARGO CONCRETE INC., Tustin, Calif.	C	64.1	150.0	60	0	40	0	0	0	0	0	0	0
246	288	DYNATEN CORP., Fort Worth, Texas	M	64.0	56.0	83	9	0	0	0	8	0	0	0	0
247	323	TOPCOR COS. LLC, Baton Rouge, La.	O	64.0	72.0	0	0	2	2	2	84	10	0	0	0
248	181	CCI MECHANICAL INC., Salt Lake City, Utah	M	63.9	65.0	40	30	5	0	0	25	0	0	0	0
249	225	COLLINS ELECTRICAL CO. INC., Stockton, Calif.	E	63.9	83.4	80	0	10	3	5	0	2	0	0	0
250	241	HI-TECH ELECTRIC INC., Houston, Texas	E	63.2	67.0	65	20	0	5	0	10	0	0	0	0

FOOTNOTES: 206 = ENERGY SERVICES; 209 = TELECOM & PHONE SYSTEMS; 211 = SPECIAL SYSTEMS; 219 = SCAFFOLDING/HOISTING; 223 = SECURITY SYSTEMS; 229 = INSULATION; 232 = POWER PIPING & INDUSTRIAL/MECHANICAL; 243 = KITCHENS

SAUER HOLDINGS INC. dropped from No. 26 in 2011 after the firm split into a general contracting group and a specialty contractor group.

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)										
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM		
251	312	MID-CITY ELECTRIC CO., Columbus, Ohio	E	63.1	26.6	97	0	0	0	0	0	0	0	0	0	3
252	188	THE BELDON GROUP, San Antonio, Texas ²⁵²	O/R	63.0	NA	100	0	0	0	0	0	0	0	0	0	0
253	254	CHERRY COS., Houston, Texas	D/O	63.0	56.0	30	0	0	0	0	13	57	0	0	0	0
254	**	THOMAS G. GALLAGHER INC., Cambridge, Mass.	M	63.0	48.0	100	0	0	0	0	0	0	0	0	0	0
255	412	R.W. WARNER INC., Frederick, Md.	M	62.6	36.9	100	0	0	0	0	0	0	0	0	0	0
256	229	KENT COS. INC., Grand Rapids, Mich.	C	62.1	48.5	75	10	0	0	0	5	10	0	0	0	0
257	199	A.C. DELLOVADE INC., Canonsburg, Pa. ²⁵⁷	O	61.9	80.2	15	20	45	0	0	10	10	0	0	0	0
258	348	J.B. HENDERSON CONSTRUCTION CO. INC., Albuquerque, N.M.	M	61.4	40.5	44	56	0	0	0	0	0	0	0	0	0
259	370	TEC INDUSTRIAL, Kingsport, Tenn.	E/M	61.3	64.8	0	5	12	0	0	80	0	0	0	0	3
260	338	E LIGHT ELECTRIC SERVICES INC., Englewood, Colo.	E	60.8	48.7	32	0	68	0	0	0	0	0	0	0	0
261	253	TRI CITY ELECTRIC CO. OF IOWA, Davenport, Iowa	E	60.2	57.7	52	30	0	0	1	0	1	0	0	0	16
262	220	COMNET COMMUNICATIONS LLC, Bethel, Conn. ²⁶²	O	60.2	57.5	88	2	0	0	0	0	0	0	0	0	10
263	246	STEINY AND CO. INC., Vallejo, Calif.	E	60.1	128.7	7	0	0	4	10	0	78	0	0	0	0
264	201	PORT MORRIS TILE & MARBLE CORP., Bronx, N.Y. ²⁶⁴	O	60.1	47.1	100	0	0	0	0	0	0	0	0	0	0
265	273	NORMENT SECURITY GROUP INC., Montgomery, Ala. ²⁶⁵	O	60.0	49.5	100	0	0	0	0	0	0	0	0	0	0
266	237	MOBLEY INDUSTRIAL SERVICES INC., Laporte, Texas ²⁶⁶	O/P	60.0	85.0	0	0	0	0	0	100	0	0	0	0	0
267	318	PAL ENVIRONMENTAL SERVICES, Long Island City, N.Y.	A	60.0	50.0	50	0	0	0	0	0	0	50	0	0	0
268	319	G.M. MCCROSSIN INC., Bellefonte, Pa.	M/C	59.7	83.0	26	10	8	1	12	28	1	6	4	0	0
269	234	VEE-JAY CEMENT CONTRACTING CO. INC., St. Louis, Mo. ²⁶⁹	C	59.3	49.1	80	5	0	0	0	15	0	0	0	0	0
270	**	BAUER FOUNDATION CORP., Odessa, Fla.	EX	57.0	30.9	4	0	7	0	0	1	13	75	0	0	0
271	300	CLEVELAND CEMENT CONTRACTORS INC., Cleveland, Ohio	C	57.0	23.0	100	0	0	0	0	0	0	0	0	0	0
272	267	IMCOR - INTERSTATE MECHANICAL CORP., Phoenix, Ariz. ²⁷²	M	57.0	57.0	40	20	5	0	5	0	10	0	0	0	20
273	341	MIDASCO LLC, Elkridge, Md.	M	56.4	51.4	0	0	0	0	0	0	90	0	0	0	10
274	**	BONLAND INDUSTRIES INC., Wayne, N.J.	SH	56.1	44.4	90	5	0	0	0	0	5	0	0	0	0
275	**	PLATEAU EXCAVATION INC., Austell, Ga.	EX/U	55.9	68.5	20	20	10	0	15	20	15	0	0	0	0
276	380	ACTION ELECTRICAL & MECHANICAL CONTRACTORS, Smyrna, Ga. ²⁷⁶	E	55.6	28.4	15	30	20	0	0	30	0	0	0	0	5
277	245	FAULCONER CONSTRUCTION CO. INC., Charlottesville, Va.	EX/U	55.5	NA	0	0	0	25	25	0	50	0	0	0	0
278	314	SYSTEMS CONTRACTING CORP., El Dorado, Ark.	M	55.3	55.3	0	10	0	0	0	85	0	0	0	0	0
279	**	HARDY CORP., Birmingham, Ala.	M	55.2	29.1	87	10	0	0	3	0	0	0	0	0	0
280	240	KIMMINS CONTRACTING CORP., Tampa, Fla.	U	55.0	48.0	0	0	10	30	30	0	30	0	0	0	0
281	373	THOMAS INDUSTRIAL COATINGS INC., Pevely, Mo.	P	54.8	41.8	2	4	10	20	15	14	25	0	0	0	10
282	293	SUPERIOR AIR HANDLING, Clearfield, Utah	SH	54.4	38.6	88	0	0	0	0	0	0	0	12	0	0
283	321	ERSHIGS INC., Bellingham, Wash.	M	54.1	95.9	0	0	92	0	1	3	0	4	0	0	0
284	**	DIVERSIFIED UTILITY SERVICES INC., Bakersfield, Calif.	U	54.0	65.9	0	0	100	0	0	0	0	0	0	0	0
285	294	BRENT SCARBROUGH & CO., Fayetteville, Ga.	U	53.8	79.1	90	0	0	0	10	0	0	0	0	0	0
286	332	ELDECO INC., Greenville, S.C.	E	53.2	49.5	30	70	0	0	0	0	0	0	0	0	0
287	**	ACE ASPHALT OF ARIZONA INC., Phoenix, Ariz. ²⁸⁷	O	53.0	51.0	85	0	0	0	10	5	0	0	0	0	0
288	261	MARINA LANDSCAPE INC., Anaheim, Calif. ²⁸⁸	O	53.0	65.0	40	0	0	2	2	0	56	0	0	0	0
289	486	COFFMAN EXCAVATION LLC, Oregon City, Ore.	EX/U	52.3	39.0	10	84	0	0	4	0	0	0	0	0	2
290	346	LATITE ROOFING & SHEET METAL CO., Pompano Beach, Fla.	R	52.3	46.2	95	3	0	0	2	0	0	0	0	0	0
291	286	MATCO ELECTRIC CORP., Vestal, N.Y.	E	52.1	41.7	75	15	0	0	0	0	0	0	0	0	10
292	310	SCHREIBER ROOFING, Wixom, Mich.	R	52.0	52.0	15	70	0	0	0	15	0	0	0	0	0
293	390	BUCKNER COS., Graham, N.C.	ST	51.9	26.5	40	55	0	0	0	0	5	0	0	0	0
294	**	MAGNUS PACIFIC CORP., Roseville, Calif.	EX	51.7	57.8	54	0	0	1	0	15	0	30	0	0	0
295	231	DUNBAR MECHANICAL INC., Toledo, Ohio	M	51.7	64.6	42	26	15	0	0	16	0	0	0	0	1
296	276	TECHNO COATINGS INC., Anaheim, Calif.	P	51.7	47.2	10	10	30	10	10	10	10	10	0	0	0
297	278	BRUCE & MERRILEES ELECTRIC CO., New Castle, Pa.	E	51.6	45.0	5	5	10	0	0	15	45	0	0	0	0
298	69	HEPACO LLC, Charlotte, N.C. ²⁹⁸	O/A	51.2	54.8	0	0	0	0	0	0	0	100	0	0	0
299	302	DOUGLASS COLONY GROUP, Commerce City, Colo. ²⁹⁹	R/SH	51.0	60.5	92	0	8	0	0	0	0	0	0	0	0
300	322	MCHUGH CONCRETE CONSTRUCTION, Chicago, Ill.	C	51.0	100.0	35	0	0	0	11	0	54	0	0	0	0

FOOTNOTES: 252 = GUTTERS; 257 = ARCHITECTURAL METAL SIDING; 262 = TILE, MARBLE, TERRAZZO, EXTERIOR STONE; 265 = DETENTION AND SECURITY ELECTRONICS CONTRACTING; 266 = INSULATION, SCAFFOLDING; 269 = COMMERCIAL POOLS; 272 = PIPING & PLUMBING (50.0%); 276 = CARPENTRY; 287 = PAVING; 288 = LANDSCAPE, IRRIGATION, EROSION CONTROL; 289 = HAZWASTE; 299 = SOLAR

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)									
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM	
301	306	BUIST ELECTRIC , Byron Center, Mich.	E	50.8	54.0	50	30	0	0	0	10	0	0	10	
302	375	GREENWOOD INDUSTRIES INC. , Millbury, Mass.	R	50.7	44.6	60	0	0	5	5	0	30	0	0	
303	248	MARATHON ELECTRICAL CONTRACTORS INC. , Birmingham, Ala.	E	50.5	36.0	85	4	3	0	0	0	0	0	8	
304	274	CALIFORNIA DRYWALL CO. , San Jose, Calif.	W	50.0	65.0	95	5	0	0	0	0	0	0	0	
305	277	MC GEE BROTHERS CO. INC. , Monroe, N.C.	MA/C	49.1	49.1	100	0	0	0	0	0	0	0	0	
306	520	WAYNE BROTHERS INC. , Kannapolis, N.C. ³⁰⁶	C	49.0	46.0	28	22	13	3	0	9	0	0	25	
307	208	THE FARFIELD CO. , Lititz, Pa.	M/E	49.0	71.2	81	0	5	0	0	0	9	0	5	
308	297	B.T. MANCINI CO. INC. , Milpitas, Calif. ³⁰⁸	SH/O	48.8	57.3	100	0	0	0	0	0	0	0	0	
309	**	TRAFFIC CONTROL DEVICES INC. , Altamonte Springs, Fla.	E	48.7	51.2	0	0	0	0	0	0	100	0	0	
310	**	POYNTER SHEET METAL , Bloomington, Ind.	SH	48.7	46.6	50	10	0	0	10	30	0	0	0	
311	303	GSL ELECTRIC , Sandy, Utah ³¹¹	E	48.1	47.9	40	0	0	0	25	30	0	0	5	
312	372	FD THOMAS INC. , Medford, Ore.	P	47.7	73.3	20	30	0	5	10	5	20	10	0	
313	279	J&S MECHANICAL CONTRACTORS INC. , Draper, Utah	M	47.4	28.0	100	0	0	0	0	0	0	0	0	
314	381	FEYEN ZYLSTRA LLC , Grand Rapids, Mich.	E	47.2	26.8	10	36	3	0	3	30	0	0	18	
315	414	CAID INDUSTRIES INC. , Tucson, Ariz. ³¹⁵	M/SH	47.0	50.0	20	10	5	0	5	50	5	5	0	
316	296	OKLAHOMA ELECTRICAL SUPPLY CO. , Oklahoma City, Okla.	E	46.7	36.9	62	2	11	0	0	4	0	0	21	
317	298	AVALOTIS CORP. , Verona, Pa.	P	46.5	28.5	10	0	0	0	0	25	35	30	0	
318	235	GROUP BUILDERS INC. , Honolulu, Hawaii	W	46.3	20.3	100	0	0	0	0	0	0	0	0	
319	268	ALBIN CARLSON & CO. , Addison, Ill. ³¹⁹	C	46.2	21.5	3	0	8	16	0	3	70	0	0	
320	395	A-C ELECTRIC CO. , Bakersfield, Calif.	E	46.0	23.0	42	0	2	0	7	30	19	0	0	
321	349	HILL YORK , Fort Lauderdale, Fla.	M	45.9	51.3	100	0	0	0	0	0	0	0	0	
322	330	WYATT INC. , Pittsburgh, Pa.	W	45.8	60.8	100	0	0	0	0	0	0	0	0	
323	313	ALAKAI MECHANICAL CORP. , Honolulu, Hawaii	M	45.6	62.2	100	0	0	0	0	0	0	0	0	
324	378	TAYLOR ELECTRIC INC. , Salt Lake City, Utah	E	45.4	51.0	100	0	0	0	0	0	0	0	0	
325	329	UPCHURCH PLUMBING INC. , Greenwood, Miss. ³²⁵	M	45.3	38.2	95	5	0	0	0	0	0	0	0	
326	350	SCHLOUCH INC. , Blandon, Pa.	EX	45.3	42.2	87	3	5	0	0	0	5	0	0	
327	299	BIRDAIR INC. , Amherst, N.Y.	R	45.0	55.0	100	0	0	0	0	0	0	0	0	
328	328	BERGER ENGINEERING CO. , Dallas, Texas	M	44.8	40.0	80	0	0	0	0	10	0	0	10	
329	316	CENTURY CONCRETE , Virginia Beach, Va.	C	44.8	55.3	80	0	0	0	0	0	20	0	0	
330	337	WAYNE AUTOMATIC FIRE SPRINKLERS INC. , Orlando, Fla. ³³⁰	O	44.6	44.6	100	0	0	0	0	0	0	0	0	
331	359	DEE CRAMER INC. , Grand Blanc, Mich.	SH	44.5	25.4	70	25	0	0	5	0	0	0	0	
332	355	SHAW ELECTRIC CO. , Southfield, Mich.	E	44.0	62.9	36	4	0	0	20	0	0	0	40	
333	398	MILLER BONDED INC. , Albuquerque, N.M.	M/SH	43.9	32.1	100	0	0	0	0	0	0	0	0	
334	334	JOHN A. PENNEY CO. INC. , Cambridge, Mass.	E	43.9	27.0	100	0	0	0	0	0	0	0	0	
335	388	PRECISION ENVIRONMENTAL CO. , Independence, Ohio	A	43.8	49.8	0	0	0	0	0	0	0	100	0	
336	387	CLEVELAND WRECKING CO. , Covina, Calif.	D	42.9	16.2	10	40	5	2	0	18	15	10	0	
337	324	BROOKS-BERRY-HAYNIE & ASSOCIATES INC. , Mableton, Ga.	E	42.4	50.0	0	0	0	0	0	0	90	0	10	
338	344	TOWER GLASS INC. , Santee, Calif.	G	42.2	41.0	100	0	0	0	0	0	0	0	0	
339	311	C.A. LINDMAN COS. , Jessup, Md.	MA	42.2	36.5	90	0	2	2	0	2	4	0	0	
340	280	MARKHAM CONTRACTING CO. INC. , Phoenix, Ariz. ³⁴⁰	EX	42.1	NA	22	0	32	4	0	0	42	0	0	
341	361	A&R MECHANICAL CONTRACTORS INC. , Urbana, Ill.	M/SH	42.0	46.5	87	0	14	0	0	0	0	0	0	
342	366	GREGORY ELECTRIC CO. INC. , Columbia, S.C.	E	41.9	44.5	30	30	10	0	10	10	0	0	10	
343	137	UNITED FORMING INC. , Austell, Ga.	C	41.8	40.4	100	0	0	0	0	0	0	0	0	
344	305	VELLUTINI CORP. DBA ROYAL ELECTRIC CO. , Sacramento, Calif.	E	41.6	42.0	38	0	0	0	0	0	62	0	0	
345	453	HACI MECHANICAL CONTRACTORS INC. , Phoenix, Ariz.	M	41.4	42.6	89	0	0	0	1	0	5	0	5	
346	**	DIGESARE GROUP , Albany, N.Y.	M	41.0	40.0	100	0	0	0	0	0	0	0	0	
347	363	SEEDORFF MASONRY INC. , Strawberry Point, Iowa	MA	41.0	42.6	70	10	0	0	10	5	5	0	0	
348	281	MEISNER ELECTRIC INC. OF FLORIDA , Delray Beach, Fla.	E	40.9	25.3	98	0	0	0	0	0	0	0	2	
349	405	CANNON & WENDT ELECTRIC CO. INC. , Phoenix, Ariz. ³⁴⁹	E	40.8	19.0	95	4	0	0	0	0	0	0	1	
350	**	SIERRA DETENTION SYSTEMS INC. , Brighton, Colo. ³⁵⁰	O	40.8	55.0	75	25	0	0	0	0	0	0	0	

FOOTNOTES: 306 = SITE DEVELOPMENT; 308 = FLOORING; 311 = LOW VOLTAGE SYSTEMS; 315 = MANUFACTURING; 319 = WELLS AND PIPELINE; 325 = PLUMBING (95%); 330 = FIRE PROTECTION/ALARMS; 340 = STEWARK; EXCAVATION; 349 = VOICE/DATA; 350 = SECURITY ELECTRONICS AND DETENTION EQUIPMENT

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)									
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM	
351	270	AREA ERECTORS INC., Rockford, Ill.	ST	40.7	37.5	70	18	4	0	2	3	3	0	0	
352	264	MCDADE-WOODCOCK INC., Albuquerque, N.M.	E	40.3	51.8	5	4	4	0	80	0	6	0	1	
353	526	GRIBBINS INSULATION CO. INC., Evansville, Ind. 353	O	40.3	18.0	10	5	55	0	0	30	0	0	0	
354	409	TRI-STATE DRILLING INC., Hamel, Minn.	EX	40.1	61.0	0	0	90	0	0	0	10	0	0	
355	301	MARTIN PETERSEN CO. INC., Kenosha, Wis.	M	39.9	37.0	40	20	0	0	0	40	0	0	0	
356	367	NORTH AMERICAN COATINGS LLC, Mokena, Ill.	P	39.6	77.9	0	0	40	0	0	44	16	0	0	
357	291	BEARD CONSTRUCTION GROUP LLC, Port Allen, La.	EX	39.4	40.0	0	0	2	0	10	84	4	0	0	
358	336	PERLECTRIC INC., Fairfax, Va.	E	39.3	34.7	92	0	0	0	0	0	0	0	8	
359	292	BAYSIDE INTERIORS INC., Fremont, Calif.	W	39.2	45.0	100	0	0	0	0	0	0	0	0	
360	392	DUNKIN & BUSH INC., Kirkland, Wash.	P	38.5	38.5	0	0	10	0	0	80	10	0	0	
361	326	ENTERPRISE PROPERTIES INC., Omaha, Neb.	C	38.2	48.5	94	0	0	0	6	0	0	0	0	
362	**	THOMARIOS, Akron, Ohio 362	O/P	38.0	45.2	92	0	8	0	0	0	0	0	0	
363	282	SURE STEEL INC., Sandy, Utah	ST	37.8	25.0	20	10	0	0	0	70	0	0	0	
364	439	FERGUSON, Plainville, Conn.	E/M	37.7	34.5	100	0	0	0	0	0	0	0	0	
365	369	NATIONAL STEEL CITY LLC, Plymouth, Mich.	ST	37.5	85.0	0	0	60	0	0	40	0	0	0	
366	389	PRECISION CONCRETE CONSTRUCTION INC., Alpharetta, Ga.	C	37.4	33.3	20	70	0	0	0	0	5	0	0	
367	**	THORNE ASSOCIATES INC., Chicago, Ill.	W	37.4	22.0	100	0	0	0	0	0	0	0	0	
368	354	GOYETTE MECHANICAL CO., Flint, Mich.	M/SH	37.3	32.4	75	25	0	0	0	0	0	0	0	
369	403	DGC CAPITAL CONTRACTING, Mount Vernon, N.Y. 369	O	37.0	34.2	100	0	0	0	0	0	0	0	0	
370	422	H.R. ALLEN INC., Charleston, S.C.	E	36.8	31.0	100	0	0	0	0	0	0	0	0	
371	362	PHILIPS BROS. ELECTRICAL CONTRACTORS INC., Glenmoore, Pa.	E	36.5	35.4	30	20	0	10	20	0	20	0	0	
372	374	BASDEN STEEL CORP., Burleson, Texas	ST	36.4	27.7	100	0	0	0	0	0	0	0	0	
373	376	THOMPSON ELECTRIC CO., Sioux City, Iowa	E	36.3	36.3	50	7	0	0	20	20	0	0	3	
374	377	DENISON LANDSCAPING INC., Ft. Washington, Md. 374	O	36.2	12.0	100	0	0	0	0	0	0	0	0	
375	468	JOSLIN CONSTRUCTION, Porter, Texas	U	36.0	36.0	100	0	0	0	0	0	0	0	0	
376	469	ROTONDO WEIRICH ENTERPRISES INC., Lederach, Pa. 376	O	35.7	20.6	100	0	0	0	0	0	0	0	0	
377	379	DALMATIAN FIRE INC., Indianapolis, Ind. 377	O	35.5	32.2	80	10	0	0	0	10	0	0	0	
378	351	NORTH AMERICAN DISMANTLING CORP., Lapeer, Mich.	D	35.4	55.0	10	65	10	0	0	5	5	5	0	
379	430	DANNY'S CONSTRUCTION CO. INC., Shakopee, Minn.	ST	35.3	37.8	70	0	0	0	0	15	15	0	0	
380	**	JENCO INC., Scottsdale, Ariz.	E	35.0	40.0	40	10	0	0	0	50	0	0	0	
381	413	TJ WIES CONTRACTING INC., Lake St. Louis, Mo.	W	34.6	30.4	100	0	0	0	0	0	0	0	0	
382	365	TEXAS SCENIC CO., San Antonio, Texas 382	O	34.2	27.5	100	0	0	0	0	0	0	0	0	
383	340	ZAHNER, Kansas City, Mo. 383	O	34.2	28.1	100	0	0	0	0	0	0	0	0	
384	285	KENMOR ELECTRIC CO. LP, Houston, Texas	E	34.1	39.3	100	0	0	0	0	0	0	0	0	
385	325	DURR HEAVY CONSTRUCTION, Harahan, La.	EX	34.0	44.0	50	0	0	0	5	0	0	0	0	
386	427	HARTMAN WALSH PAINTING CO., St. Louis, Mo.	P	34.0	NA	0	20	20	5	10	25	15	5	0	
387	419	NABCO MECHANICAL & ELECTRICAL INC., Conway, Ark.	M/E	33.8	10.5	97	0	0	0	0	0	3	0	0	
388	386	CULLUM MECHANICAL CONSTRUCTION INC., Charleston, S.C.	M	33.7	24.9	89	11	0	0	0	0	0	0	0	
389	**	L.G. BARCUS AND SONS INC., Kansas City, Kan.	EX	33.6	39.1	0	0	0	0	0	0	0	0	0	
390	**	GARDNER ZEMKE CO., Albuquerque, N.M.	E	33.4	57.6	28	0	57	0	0	15	0	0	0	
391	539	SHORELINE FOUNDATION INC., West Park, Fla. 391	O/EX	33.3	42.4	0	0	0	20	0	0	80	0	0	
392	456	CONCRETE STRUCTURES OF THE MIDWEST INC., West Chicago, Ill.	C	33.3	41.4	60	0	0	0	0	0	40	0	0	
393	420	B. FRANK JOY, Hyattsville, Md.	U	33.3	31.9	72	0	0	0	23	0	0	0	5	
394	480	ACME ELECTRIC, Lubbock, Texas	E	33.2	23.0	50	0	0	0	50	0	0	0	0	
395	**	JLG STRUCTURES INC., Houston, Texas	C	33.2	44.0	65	0	0	0	0	0	35	0	0	
396	368	CENTURY STEEL ERECTORS, Dravosburg, Pa.	ST	33.1	40.6	68	0	0	0	0	32	0	0	0	
397	411	KPOST CO., Dallas, Texas	R	32.9	28.6	65	25	0	0	0	0	10	0	0	
398	**	CROWTHER ROOFING & SHEET METAL OF FL INC., Fort Myers, Fla.	R/SH	32.8	32.0	97	0	0	0	2	0	1	0	0	
399	402	D.W. NICHOLSON CORP., Hayward, Calif. 399	M/E	32.8	17.4	10	15	0	0	10	15	50	0	0	
400	401	SERETTA CONSTRUCTION INC., Orlando, Fla.	C	32.7	32.7	70	30	0	0	0	0	0	0	0	

FOOTNOTES: 353 = MECHANICAL INSULATION; 362 = REFRIGERATION INSTALLATION & FIT UP; 374 = LANDSCAPING; 376 = PREFABRICATED MODULAR PRECAST CONSTRUCTION; 377 = FIRE SPRINKLERS; 382 = STAGE EQUIPMENT; 383 = ARCHITECTURAL AND ART; 391 = PIPELINE CONSTRUCTION; 399 = PIPING

RYAN INC. CENTRAL was founded in 1884 by Patrick W. Ryan, great-grandfather of current Republican vice presidential candidate Paul Ryan.

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)										
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM		
401	457	CORNERSTONE DETENTION PRODUCTS INC., Tanner, Ala.	E/W	32.6	17.9	100	0	0	0	0	0	0	0	0	0	0
402	416	ADRIAN L. MERTON INC., Capitol Heights, Md.	M	32.5	32.5	100	0	0	0	0	0	0	0	0	0	0
403	327	DESIGN ELECTRIC INC., Charlottesville, Va. 403	E	32.5	20.0	70	15	0	0	0	0	5	0	10		
404	464	TESTA CORP., Wakefield, Mass.	D	32.3	27.3	8	10	0	0	4	15	58	5	0		
405	484	PREMIER ELECTRICAL CORP., Brooklyn Park, Minn.	E	32.2	38.0	25	10	0	0	25	10	25	0	5		
406	**	PACIFIC CONSTRUCTION SYSTEMS INC., Bellevue, Wash.	W	32.1	36.8	100	0	0	0	0	0	0	0	0	0	0
407	475	C.P. WARD INC., Scottsville, N.Y. 407	O	32.0	14.0	5	0	0	5	5	0	85	0	0		
408	**	MIDLANDS MECHANICAL INC., Omaha, Neb.	M	31.8	45.5	70	0	0	0	0	30	0	0	0		
409	400	WIEGMANN ASSOCIATES, St. Charles, Mo.	M	31.8	26.3	100	0	0	0	0	0	0	0	0	0	0
410	404	JOHNSON & JORDAN INC., Scarborough, Maine	M	31.8	34.2	82	12	0	1	5	0	0	0	0	0	0
411	474	BROADWAY ELECTRIC INC., Elk Grove Village, Ill.	E	31.6	40.0	90	0	0	0	0	10	0	0	0	0	0
412	424	EVANS ROOFING CO. INC., Elmira, N.Y.	R/SH	31.6	31.1	45	15	0	0	0	40	0	0	0	0	0
413	393	MID-CONTINENTAL RESTORATION, Fort Scott, Kan. 413	O/MA	31.6	32.9	100	0	0	0	0	0	0	0	0	0	0
414	**	BOYETT CONSTRUCTION INC., Hayward, Calif.	W	31.5	40.1	100	0	0	0	0	0	0	0	0	0	0
415	443	ALPHA VIDEO & AUDIO INC., Edina, Minn.	E	31.0	31.0	100	0	0	0	0	0	0	0	0	0	0
416	232	JOHN J. CAMPBELL CO. INC., Memphis, Tenn.	R	31.0	NA	80	20	0	0	0	0	0	0	0	0	0
417	**	NORTHLAND CONCRETE & MASONRY CO. LLC, Burnsville, Minn.	C/MA	31.0	37.0	70	15	0	0	0	10	5	0	0	0	0
418	470	DALEY'S DRYWALL, Campbell, Calif.	W	30.9	30.9	100	0	0	0	0	0	0	0	0	0	0
419	342	M&D MECHANICAL CONTRACTORS INC., Decatur, Ala.	M	30.6	28.0	35	10	0	0	0	55	0	0	0	0	0
420	490	UNITED RIGGERS & ERECTORS INC., Walnut, Calif.	M/ST	30.2	24.9	10	20	10	0	20	40	0	0	0	0	0
421	476	SOWLES CO., Shakopee, Minn.	ST	30.2	19.1	30	30	0	10	5	10	15	0	0	0	0
422	423	ASCHINGER ELECTRIC CO., Fenton, Mo.	E	30.0	35.0	55	5	0	0	0	10	20	0	10		
423	399	H.T. SWEENEY & SON INC., Brookhaven, Pa.	EX	29.7	45.8	40	5	5	0	15	20	15	0	0	0	0
424	**	ASSOCIATED MECHANICAL CONTRACTORS INC., Montgomery, Ala. 424	M	29.7	25.9	70	20	0	5	5	0	0	0	0	0	0
425	502	ADVANCETEC LLC, Richmond, Va. 425	O	29.5	22.0	0	50	0	0	0	50	0	0	0	0	0
426	436	THE PIPCO COS. LTD., Peoria, Ill. 426	M/O	29.5	35.7	40	15	0	5	5	25	10	0	0	0	0
427	425	MERSINO DEWATERING INC., Metamora, Mich. 427	O	29.4	29.4	0	0	0	0	0	0	0	0	0	0	0
428	499	GAINES AND CO., Reisterstown, Md.	U	29.2	32.0	85	0	0	15	0	0	0	0	0	0	0
429	384	UTILITY CONTRACTORS INC. (UCI), Wichita, Kan.	U/C	29.1	27.6	0	0	0	28	31	41	0	0	0	0	0
430	**	CASTLE CONTRACTING LLC, St. Louis, Mo.	EX	29.0	25.0	50	0	19	5	5	13	8	0	0	0	0
431	410	WHITE ELECTRICAL CONSTRUCTION CO., Atlanta, Ga.	E	29.0	29.0	0	45	10	0	0	40	0	0	0	0	0
432	527	PPMI CONSTRUCTION CO., Evansville, Ind. 432	M	29.0	21.2	0	40	0	15	15	30	0	0	0	0	0
433	428	SUNWEST ELECTRIC INC., Anaheim, Calif.	E	29.0	31.4	90	8	0	0	0	0	0	0	0	2	
434	445	HEINAMAN CONTRACT GLAZING, Lake Forest, Calif.	G	28.8	20.0	100	0	0	0	0	0	0	0	0	0	0
435	**	HIS CONSTRUCTORS INC., Indianapolis, Ind.	EX/C	28.8	33.5	0	0	0	0	0	0	40	60	0		
436	391	CANTERA CONCRETE CO. LLC, Tulsa, Okla.	C	28.8	24.7	95	0	0	0	2	1	2	0	0	0	0
437	461	READY ELECTRIC CO. INC., Louisville, Ky.	E	28.8	29.5	30	30	5	0	0	30	0	0	5		
438	343	ACE ELECTRIC INC., Valdosta, Ga.	E	28.3	19.1	35	0	13	0	5	20	0	0	7		
439	429	K.R. SWERDFEGER CONSTRUCTION INC., Pueblo West, Colo.	U	28.2	24.5	0	0	25	20	20	0	0	0	10		
440	407	SARENS/RIGGING INTERNATIONAL, Alameda, Calif.	O	28.0	NA	0	0	0	0	0	0	0	0	0	0	0
441	**	LELAND COLLIER ELECTRIC CO., Waco, Texas	E	28.0	15.0	100	0	0	0	0	0	0	0	0	0	0
442	408	INTERNATIONAL CHIMNEY CORP., Buffalo, N.Y. 442	C/MA	27.9	36.1	7	5	36	5	3	32	2	5	5		
443	467	KOVACH INC., Chandler, Ariz.	SH	27.8	27.8	100	0	0	0	0	0	0	0	0	0	0
444	**	NETWORK INFRASTRUCTURE INC., Hempstead, N.Y.	U	27.7	34.1	0	0	70	0	0	0	0	0	30		
445	385	CENTRAL CEILINGS INC., South Easton, Mass.	W	27.4	17.6	100	0	0	0	0	0	0	0	0	0	0
446	434	WALDROP MECHANICAL SERVICES, Spartanburg, S.C.	M/SH	27.1	25.0	80	20	0	0	0	0	0	0	0	0	0
447	345	DANCKER, SELLEW & DOUGLAS, Somerville, N.J. 447	O/W	27.0	40.0	100	0	0	0	0	0	0	0	0	0	0
448	454	POWER PIPING CO., Pittsburgh, Pa.	M	27.0	14.3	0	0	20	0	0	80	0	0	0	0	0
449	466	YOUNG PLUMBING & HEATING, Waterloo, Iowa	M	27.0	21.5	77	23	0	0	0	0	0	0	0	0	0
450	426	SWANSON & YOUNGDALE INC., Minneapolis, Minn.	P	26.9	28.7	61	1	14	0	2	18	4	0	0	0	0

FOOTNOTES: 403 = TELECOM; 407 = HEAVY HIGHWAY; 413 = MASONRY RESTORATION; 425 = CLEANROOM CONSTRUCTION; 426 = FIRE SPRINKLER; 427 = DEWATERING; 432 = MAINTENANCE; 442 = RESTORATION & RELOCATION OF HISTORICAL STRUCTURES; 447 = EQUIPMENT

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)									
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM	
451	530	TRAFFIC CONTROL SERVICES DBA FLAGGER FORCE, Middletown, Pa. ⁴⁵¹	O	26.9	34.5	0	0	0	0	0	0	100	0	0	
452	596	J A CROSON LLC, Sorrento, Fla.	M	26.7	22.5	100	0	0	0	0	0	0	0	0	
453	504	GRIFFIN DEWATERING CORP., Houston, Texas	O	26.6	26.6	12	0	20	23	15	20	10	0	0	
454	**	SHINN MECHANICAL INC., Kent, Wash.	M	26.6	9.8	0	10	0	0	10	30	50	0	0	
455	449	ORNDORFF & SPAID INC., Beltsville, Md.	R	26.6	24.3	80	10	0	0	0	10	0	0	0	
456	491	POMEROY ELECTRIC INC., Deerfield Beach, Fla.	E	26.4	18.5	100	0	0	0	0	0	0	0	0	
457	**	GEO-SOLUTIONS INC., New Kensington, Pa.	EX	26.3	30.0	0	0	20	20	0	20	0	40	0	
458	444	O.S. INTERIOR SYSTEMS INC., Houston, Texas ⁴⁵⁸	W	26.1	26.1	100	0	0	0	0	0	0	0	0	
459	452	SUN VALLEY MASONRY INC., Phoenix, Ariz.	MA	26.1	26.1	65	10	0	0	0	0	25	0	0	
460	347	GREGG ELECTRIC INC., Ontario, Calif.	E	26.0	29.7	75	10	15	0	0	0	0	0	0	
461	**	MILLER ELECTRIC CONSTRUCTION, Allison Park, Pa.	E	26.0	28.0	55	20	0	0	0	5	5	0	15	
462	**	THE POOL CO. INC., Tacoma, Wash.	M/C	26.0	32.0	0	0	0	0	0	0	0	0	0	
463	472	KOONTZ ELECTRIC CO. INC., Morrilton, Ark.	E	25.9	54.1	5	10	50	15	0	10	10	0	0	
464	585	BUESING CORP., Phoenix, Ariz. ⁴⁶⁴	EX	25.8	24.3	47	3	0	0	0	0	7	0	0	
465	487	WEIFIELD GROUP CONTRACTING, Denver, Colo.	E	25.6	17.8	90	0	0	0	10	0	0	0	0	
466	406	SUPERIOR RIGGING & ERECTING CO. INC., Atlanta, Ga. ⁴⁶⁶	ST/O	25.6	14.0	60	20	0	0	0	0	20	0	0	
467	448	ACOUSTIC CEILING AND PARTITION CO., Ann Arbor, Mich.	W	25.5	24.7	100	0	0	0	0	0	0	0	0	
468	435	CENTURY MECHANICAL CONTRACTORS INC., Fort Worth, Texas	M	25.4	28.4	98	0	0	0	0	2	0	0	0	
469	455	LONG PAINTING CO., Kent, Wash.	P	25.4	29.7	16	7	10	13	12	23	9	10	0	
470	446	WASCO INC., Nashville, Tenn.	MA	25.2	31.7	80	10	0	0	5	5	0	0	0	
471	**	GENERAL MECHANICAL INC., Tacoma, Wash.	M/C	25.1	31.1	30	13	0	0	4	53	0	0	0	
472	460	DEL MONTE ELECTRIC, Dublin, Calif.	E	25.0	18.5	100	0	0	0	0	0	0	0	0	
473	567	W.D. MANOR MECHANICAL CONTRACTORS INC., Phoenix, Ariz.	M/P	25.0	22.0	60	0	0	0	0	40	0	0	0	
474	**	SPEED FAB-CRETE, Fort Worth, Texas ⁴⁷⁴	O	24.9	24.9	66	0	0	0	0	0	34	0	0	
475	451	LUSE THERMAL TECHNOLOGIES LLC, Aurora, Ill. ⁴⁷⁵	O/A	24.5	26.8	25	0	27	0	0	30	0	18	0	
476	356	PIPING & EQUIPMENT CO. INC., Wichita, Kan. ⁴⁷⁶	O	24.5	24.5	0	0	20	0	0	80	0	0	0	
477	518	DEE BROWN INC., Dallas, Texas	MA	24.5	24.5	100	0	0	0	0	0	0	0	0	
478	481	R.T. MOORE CO. INC., Indianapolis, Ind. ⁴⁷⁸	M	24.3	NA	100	0	0	0	0	0	0	0	0	
479	483	PETILLO INC., Flanders, N.J. ⁴⁷⁹	EX	24.1	12.9	100	0	0	0	0	0	0	0	0	
480	**	CEC ELECTRICAL INC., Fort Worth, Texas	E	24.1	35.0	73	25	2	0	0	0	0	0	0	
481	514	O'ROURKE WRECKING CO., Cincinnati, Ohio	D	24.0	23.0	32	20	10	0	10	25	0	3	0	
482	479	MIDWEST STEEL CO. INC., Houston, Texas	D	23.9	19.9	0	0	0	0	0	100	0	0	0	
483	458	APG ELECTRIC INC., Clearwater, Fla.	E	23.9	36.7	75	5	0	0	0	0	0	0	20	
484	**	COASTAL ENVIRONMENTAL GROUP INC., Edgewood, N.Y. ⁴⁸⁴	O/A	23.8	23.8	0	0	0	0	0	0	0	35	0	
485	**	CIRCLE B CONSTRUCTION, Indianapolis, Ind. ⁴⁸⁵	W	23.7	36.0	100	0	0	0	0	0	0	0	0	
486	492	ENVIRONMENTAL REMEDIATION SERVICES INC., Schenectady, N.Y.	A	23.6	29.5	10	40	0	5	0	20	0	25	0	
487	517	ASCHER BROTHERS CO. INC., Chicago, Ill.	P	23.6	23.6	100	0	0	0	0	0	0	0	0	
488	**	KIRBY ELECTRIC INC., Warrendale, Pa.	E	23.4	20.0	20	10	30	0	10	25	0	0	5	
489	**	THE CIRCLE GROUP OF COS., Alpharetta, Ga.	W	23.4	26.5	100	0	0	0	0	0	0	0	0	
490	513	JERRY THOMPSON & SONS PAINTING INC., San Rafael, Calif.	P	23.2	20.5	90	5	0	0	0	0	5	0	0	
491	488	MARR SCAFFOLDING CO., Boston, Mass. ⁴⁹¹	O	23.2	15.5	0	0	0	0	0	0	0	0	0	
492	438	ALL STATE CONSTRUCTION INC., Farmington, Conn. ⁴⁹²	M	23.1	24.7	6	2	17	24	6	45	0	0	0	
493	519	IHP INDUSTRIAL INC., St. Joseph, Mo.	M	22.8	22.9	25	35	5	0	0	35	0	0	0	
494	**	ASSOCIATED MECHANICAL CONTRACTORS INC., Shakopee, Minn.	M	22.7	36.7	100	0	0	0	0	0	0	0	0	
495	508	MILLER & ANDERSON INC., Clear Brook, Va.	M	22.7	12.0	72	10	0	0	18	0	0	0	0	
496	**	SCHEBLER CO., Bettendorf, Iowa ⁴⁹⁶	O/SH	22.7	24.5	78	11	0	0	0	11	0	0	0	
497	243	FOUNTAIN CONSTRUCTION CO. INC., Jackson, Miss.	E/M	22.5	20.0	95	5	0	0	0	0	0	0	0	
498	556	THE ROCKWELL GROUP INC., Freeport, Ill.	W	22.5	29.0	95	5	0	0	0	0	0	0	0	
499	494	COMMERCIAL ROOFERS INC., Las Vegas, Nev. ⁴⁹⁹	R	22.4	10.1	80	0	0	0	0	0	20	0	0	
500	506	SPECIALTY FINISHES INC., Atlanta, Ga.	P	22.3	13.0	100	0	0	0	0	0	0	0	0	

FOOTNOTES: 451 = TEMP TRAFFIC CONTROL; 458 = DEMOUNTABLE PARTITIONS; 464 = SHORING & SOLAR GROUND MOUNT; 466 = RIGGING & CRANE RENTAL; 474 = PRECAST CONCRETE; 475 = MECHANICAL INSULATION; 476 = HEAVY INDUSTRIAL; 478 = PLUMBING & SERVICE; 479 = SITEWORK; 484 = CONSTRUCTION, REMEDIATION; 485 = FIREPROOFING; 491 = ALL EXCEPT STEEL; 492 = GENERAL CONSTRUCTION; 496 = INDUSTRIAL CHIMNEYS; 499 = WATERPROOFING

JEZOWSKI & MARKEL CONTRACTORS INC. is one of 62 firms on this year's Top 600 from California, the state with the most firms on the list.

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)										
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM		
501	**	ADKINS ELECTRIC INC., Jacksonville, Fla.	E	22.3	21.6	100	0	0	0	0	0	0	0	0	0	0
502	521	EHRET INC., Belleville, Ill.	M/U	22.3	18.6	65	0	0	35	0	0	0	0	0	0	0
503	534	SHELLEY ELECTRIC INC., Wichita, Kan.	E	22.2	15.9	20	20	0	0	50	0	0	0	0	0	10
504	582	HARDROCK CONCRETE PLACEMENT CO. INC., Phoenix, Ariz.	C	22.0	13.2	100	0	0	0	0	0	0	0	0	0	0
505	548	EVERGREENE ARCHITECTURAL ARTS INC., New York, N.Y. ⁵⁰⁵	W/P	21.8	19.0	100	0	0	0	0	0	0	0	0	0	0
506	383	KARAS & KARAS GLASS CO. INC., Boston, Mass.	G	21.7	47.2	100	0	0	0	0	0	0	0	0	0	0
507	497	JOHNSON-DAVIS INC., Lantana, Fla.	U	21.7	22.0	0	0	0	20	80	0	0	0	0	0	0
508	482	BUILDING SERVICE INC., Milwaukee, Wis. ⁵⁰⁸	W	21.5	22.0	60	40	0	0	0	0	0	0	0	0	0
509	421	KEARNEY ELECTRIC INC., Phoenix, Ariz.	E	21.5	14.5	45	15	0	0	0	0	0	0	0	0	40
510	397	SPACECON SPECIALTY CONTRACTORS LLC, Colorado Springs, Colo. ⁵¹⁰	W	21.0	28.9	100	0	0	0	0	0	0	0	0	0	0
511	525	SIERRA PACIFIC WEST INC., Vista, Calif.	EX	21.0	19.0	5	0	0	0	0	0	0	95	0	0	0
512	533	TRUESDELL CORP., Tempe, Ariz. ⁵¹²	C	21.0	28.1	30	0	0	0	0	0	0	70	0	0	0
513	**	VIDIMOS INC., East Chicago, Ind.	SH	20.9	20.9	5	75	0	0	0	20	0	0	0	0	0
514	471	MIDWEST SERVICE GROUP, St. Peters, Mo. ⁵¹⁴	A	20.8	20.8	15	0	0	0	0	0	0	0	85	0	0
515	529	I.E.SMARTSYSTEMS LLC, Houston, Texas ⁵¹⁵	E	20.8	12.1	59	3	0	0	0	6	2	0	0	30	0
516	542	MILLER DRUCK SPECIALTY CONTRACTING INC., New York, N.Y. ⁵¹⁶	O	20.5	13.5	97	0	0	0	0	0	3	0	0	0	0
517	511	ALLSOUTH SUBCONTRACTORS INC., Birmingham, Ala. ⁵¹⁷	R	20.5	16.8	85	15	0	0	0	0	0	0	0	0	0
518	512	MARNE CONSTRUCTION, Orange, Calif.	C	20.5	20.5	50	0	0	0	0	0	50	0	0	0	0
519	557	PEOPLES ELECTRICAL CO. INC., St. Paul, Minn.	E	20.5	20.0	65	5	0	0	0	0	15	0	0	15	0
520	507	CSE INC., Madison Heights, Va.	ST	20.2	20.0	40	20	10	0	0	30	0	0	0	0	0
521	569	R. BAKER & SON ALL INDUSTRIAL SERVICES, Red Bank, N.J.	D/M	20.0	24.0	1	0	2	1	1	96	0	1	0	0	0
522	**	JOHN J. SMITH MASONRY CO., St. Louis, Mo.	MA	19.9	19.9	90	5	0	0	5	0	0	0	0	0	0
523	473	A&B MECHANICAL CONTRACTORS INC., Salt Lake City, Utah	M	19.8	24.8	100	0	0	0	0	0	0	0	0	0	0
524	**	HOOVER CONSTRUCTION CO., Virginia, Minn. ⁵²⁴	EX	19.7	19.0	10	10	10	0	10	0	20	0	0	0	0
525	**	MAYERS ELECTRIC CO. INC., Cincinnati, Ohio	E	19.3	18.2	62	38	0	0	0	0	0	0	0	0	0
526	396	GIROUX GLASS INC., Los Angeles, Calif.	G	19.3	11.8	100	0	0	0	0	0	0	0	0	0	0
527	459	PATRIOT ERECTORS INC., Dripping Springs, Texas ⁵²⁷	O/ST	19.1	25.3	85	11	0	0	0	0	4	0	0	0	0
528	547	INTEX ELECTRICAL CONTRACTORS INC., Forney, Texas	E	19.0	15.1	100	0	0	0	0	0	0	0	0	0	0
529	528	GOODMAN DECORATING CO., Atlanta, Ga.	P/W	19.0	19.0	100	0	0	0	0	0	0	0	0	0	0
530	516	KING OF TEXAS ROOFING CO. LP, Grand Prairie, Texas	R	19.0	24.7	80	10	0	0	0	10	0	0	0	0	0
531	432	AJAY GLASS & MIRROR CO. INC., Canandaigua, N.Y.	G	18.8	40.4	100	0	0	0	0	0	0	0	0	0	0
532	545	DEMOLITION & ASBESTOS REMOVAL INC., Greensboro, N.C.	A	18.8	14.3	10	0	0	0	0	0	0	90	0	0	0
533	510	ATS DRILLING INC., Fort Worth, Texas	EX	18.7	22.9	15	0	5	5	5	0	70	0	0	0	0
534	535	KASSELMAN ELECTRIC CO. INC., Albany, N.Y.	E	18.7	14.4	80	10	0	0	0	0	0	0	0	10	0
535	561	FENTON RIGGING CO. & CONTRACTING INC., Cincinnati, Ohio ⁵³⁵	C/O/ST	18.6	18.6	0	25	5	0	0	10	60	0	0	0	0
536	559	PIEDMONT MECHANICAL INC., Spartanburg, S.C.	M	18.4	18.7	0	94	6	0	0	0	0	0	0	0	0
537	531	W.B. GUIMARIN & CO., Columbia, S.C. ⁵³⁸	M	18.3	21.2	80	0	0	0	0	20	0	0	0	0	0
538	524	INSULATION SPECIALTIES INC., Hopewell, Va.	O/A	17.9	8.4	9	0	54	0	0	6	0	31	0	0	0
539	**	FLY & FORM INC., Atlanta, Ga.	C	17.7	19.0	100	0	0	0	0	0	0	0	0	0	0
540	522	HARGROVE ELECTRIC CO. INC., Dallas, Texas	E	17.6	12.3	62	24	0	0	0	6	0	0	0	8	0
541	574	GRAYDAZE CONTRACTING INC., Alpharetta, Ga.	P	17.6	24.7	62	31	3	0	4	0	0	0	0	0	0
542	437	FISCHBACH & MOORE ELECTRIC GROUP LLC, Boston, Mass.	E	17.4	37.9	45	0	35	0	3	0	17	0	0	0	0
543	552	IMS MASONRY INC., Lindon, Utah	MA	17.4	15.5	98	0	0	0	0	2	0	0	0	0	0
544	532	ENVIRONMENTAL HOLDINGS GROUP LLC, Morrisville, N.C.	D/A	17.4	18.5	40	10	9	0	0	1	10	30	0	0	0
545	509	BAMCO INC., Middlesex, N.J.	W	17.3	27.9	100	0	0	0	0	0	0	0	0	0	0
546	563	COATINGS UNLIMITED INC., St. Louis, Mo.	P	17.3	8.8	0	25	23	10	12	30	0	0	0	0	0
547	540	ARC ABATEMENT, Waco, Texas	A	17.2	19.6	60	10	5	0	0	15	10	0	0	0	0
548	**	OHIO VALLEY ELECTRICAL SERVICES LLC, Cincinnati, Ohio	E	17.2	17.2	50	25	0	0	5	20	0	0	0	0	0
549	572	HAMLIN ROOFING CO. INC., Garner, N.C.	R	17.1	14.4	90	10	0	0	0	0	0	0	0	0	0
550	562	GROSS MECHANICAL CONTRACTORS INC., St. Louis, Mo.	M	17.1	17.1	0	0	0	0	0	100	0	0	0	0	0

FOOTNOTES: 505 = PLASTER; 508 = FLOORING; 510 = DRYWALL; 512 = FIREPROOFING & INSULATION; 515 = LOW-VOLTAGE; 516 = STONE & TILE; 517 = SPRAYED FIREPROOFING; 524 = DRILLING AND BLASTING (20.0%); 527 = RIGGING; 538 = INSULATION/SCAFFOLD

MASONRY ARTS INC. is one of 121 companies that have been on the ENR Top 600 Specialty Contractors list every year for the past 15 years.

RANK 2012	RANK 2011	FIRM	FIRM TYPE	2011 REVENUE (\$ MIL)		MARKETS (% OF 2011 REVENUE)										
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM		
551	541	BHW SHEET METAL CO., Jonesboro, Ga.	SH	17.0	15.8	0	0	0	0	0	0	0	0	0	0	0
552	**	PRISM RESPONSE INC., Pittsburgh, Pa.	A	17.0	19.0	0	0	0	0	0	0	0	0	100	0	0
553	555	VULCAN PAINTERS INC., Bessemer, Ala.	P	17.0	17.0	10	5	20	10	25	25	0	0	5	0	0
554	478	WAYNE'S ROOFING INC., Sumner, Wash.	R	17.0	12.7	90	10	0	0	0	0	0	0	0	0	0
555	586	WHEELER ELECTRIC INC., Idaho Falls, Idaho	E	17.0	12.0	70	0	0	0	10	0	15	0	0	5	0
556	515	OLD NORTH STATE MASONRY LLC, Matthews, N.C.	MA	16.9	14.0	90	10	0	0	0	0	0	0	0	0	0
557	465	LOUISIANA CHEMICAL DISMANTLING CO., Kenner, La.	D	16.5	9.9	0	0	0	0	0	100	0	0	0	0	0
558	579	COMPREHENSIVE ENERGY SERVICES INC., Longwood, Fla.	M	16.5	9.9	65	5	0	0	0	5	0	0	0	0	0
559	501	CAMPITO PLUMBING & HEATING INC., Latham, N.Y. ⁵⁶⁰	M	16.3	25.8	100	0	0	0	0	0	0	0	0	0	0
560	558	SERVICE PAINTING OF FLORIDA, Fort Myers, Fla.	P/O	16.2	17.3	58	11	0	3	6	10	4	8	0	0	0
561	576	ALLSTATE TOWER INC., Henderson, Ky.	EX/ST/D/P	16.2	14.5	0	0	0	0	0	0	0	0	0	100	0
562	**	RGB MECHANICAL CONTRACTORS INC., Jonesboro, Ark.	M/E	16.0	16.0	65	30	0	0	0	5	0	0	0	0	0
563	485	ABSCOPE ENVIRONMENTAL INC., Canastota, N.Y. ⁵⁶³	O	15.9	12.0	0	0	0	0	0	0	0	100	0	0	0
564	593	APEX IMAGING SERVICES, Pomona, Calif.	P/W	15.9	17.0	100	0	0	0	0	0	0	0	0	0	0
565	587	DAVCO ELECTRICAL CONTRACTORS CORP., Boynton Beach, Fla.	E	15.6	13.9	92	0	0	0	0	0	8	0	0	0	0
566	**	A&H ELECTRIC INC., Wichita, Kan.	E	15.0	13.7	65	25	0	0	0	0	0	0	0	10	0
567	544	EARTH SERVICES & ABATEMENT (ESA) INC., Denver, Colo.	A	14.9	19.0	0	0	0	0	0	0	0	100	0	0	0
568	588	HIGH PURITY SYSTEMS INC., Manassas, Va.	M	14.9	13.2	2	35	0	0	0	1	0	0	0	0	0
569	**	BREAK THRU ENTERPRISES INC., Lombard, Ill.	D	14.8	12.7	100	0	0	0	0	0	0	0	0	0	0
570	570	ADAMS & SMITH INC., Linton, Utah	ST	14.8	11.3	25	0	0	0	0	10	65	0	0	0	0
571	584	INTERIOR TECHNOLOGY INC., Portland, Ore. ⁵⁷¹	O	14.8	14.5	95	0	0	0	0	5	0	0	0	0	0
572	**	BEACON PIPING CO., Canton, Mass.	M	14.7	15.9	18	10	67	0	0	5	0	0	0	0	0
573	**	HAMPSHIRE FIRE PROTECTION CO. INC., Londonderry, N.H. ⁵⁷³	O	14.5	13.4	90	10	0	0	0	0	0	0	0	0	0
574	573	LAYDON INDUSTRIES LLC, New Haven, Conn. ⁵⁷⁴	U/C/O	13.9	8.5	0	0	10	15	15	0	50	0	10	0	0
575	**	L.M. SESSLER EXCAVATING & WRECKING INC., Waterloo, N.Y.	D	13.8	15.0	4	0	10	0	0	0	85	1	0	0	0
576	**	INTERNATIONAL ASBESTOS REMOVAL INC., Woodside, N.Y. ⁵⁷⁶	O/A	13.7	9.6	70	0	0	10	10	0	10	0	0	0	0
577	**	RCFABRICATORS, Wilmington, Del. ⁵⁷⁷	ST/O	13.7	15.4	85	0	0	0	0	15	0	0	0	0	0
578	564	IACOBONI SITE SPECIALISTS INC., Baltimore, Md.	U	13.6	11.2	100	0	0	0	0	0	0	0	0	0	0
579	583	FIVE ARROWS INC., Tampa, Fla.	P	13.6	12.9	82	12	0	6	0	0	0	0	0	0	0
580	**	B&B ELECTRICAL CONTRACTORS INC., Iron Mountain, Mich.	E	13.5	15.0	0	5	5	0	0	90	0	0	0	0	0
581	**	INTERSTATE ELECTRICAL CONTRACTORS INC., Wheat Ridge, Colo.	E	13.0	13.0	0	0	95	0	0	5	0	0	0	0	0
582	**	CRAWFORD TRACEY CORP., Deerfield Beach, Fla.	G	12.8	9.5	100	0	0	0	0	0	0	0	0	0	0
583	**	ROOFING SOLUTIONS, Prairieville, La. ⁵⁸³	R	12.7	17.7	100	0	0	0	0	0	0	0	0	0	0
584	**	SPECTRA ELECTRICAL SERVICES INC., Tempe, Ariz.	E	12.5	15.3	30	45	0	0	25	0	0	0	0	0	0
585	**	LEI COS. INC., Denver, Colo.	E	12.5	8.9	80	0	0	0	0	0	20	0	0	0	0
586	**	INFINITY CONTRACTORS, Fort Worth, Texas	M	12.5	10.8	75	10	0	5	0	10	0	0	0	0	0
587	**	RAM ACOUSTICAL CORP., Beaver Falls, Pa.	W	12.4	10.7	100	0	0	0	0	0	0	0	0	0	0
588	575	QUALITY INTERIORS INC., Indianapolis, Ind.	W/P	12.4	8.9	80	10	0	0	0	10	0	0	0	0	0
589	**	ALTHOFF INDUSTRIES INC., Crystal Lake, Ill.	M/E	12.3	11.0	50	40	0	0	0	10	0	0	0	0	0
590	**	THE HOLBROOK CO. INC., Grand Prairie, Texas	EX/D	12.3	13.9	82	0	0	0	0	6	12	0	0	0	0
591	594	JEZOWSKI & MARKEL CONTRACTORS INC., Orange, Calif.	C	12.0	12.0	50	0	0	0	0	0	50	0	0	0	0
592	**	RIGHT WAY PLUMBING CO., Sunrise, Fla.	M	12.0	NA	100	0	0	0	0	0	0	0	0	0	0
593	554	AAC CONTRACTING INC., Rochester, N.Y.	A	12.0	18.0	100	0	0	0	0	0	0	0	0	0	0
594	**	CENTRAL ENVIRONMENTAL SERVICES INC., Orlando, Fla.	D	12.0	9.5	0	30	0	10	0	50	0	10	0	0	0
595	**	ENVIRONMENTAL ASSURANCE CO. INC. (EACI), Indianapolis, Ind.	A	12.0	12.5	10	0	50	0	0	0	0	40	0	0	0
596	553	MASONRY ARTS INC., Bessemer, Ala.	MA	12.0	20.8	97	0	0	0	0	3	0	0	0	0	0
597	599	MELE & MELE & SONS INC., Braddock, Pa.	EX/U	12.0	7.0	70	10	0	0	10	0	10	0	0	0	0
598	**	VW FOUNDATION DRILLING LTD., Houston, Texas	EX	12.0	6.4	10	0	0	0	0	0	90	0	0	0	0
599	591	BENISE DOWLING & ASSOCIATES INC., Atlanta, Ga.	P	11.9	8.9	90	5	0	0	0	5	0	0	0	0	0
600	551	LOS ANGELES AIR CONDITIONING INC., La Verne, Calif.	M	11.7	18.0	100	0	0	0	0	0	0	0	0	0	0

FOOTNOTES: 560 = WATERPROOFING; 563 = ENVIRONMENTAL REMEDIATION; 571 = FIRE, SPACE DIVISION; 573 = FIRE, SPRINKLER; 574 = PAVING; 576 = INSULATION; 577 = STEEL/FABRICATION; 583 = ALUMINUM COMPOSITE PANEL ERECTION

Where to find the Top 600

FIRM	RANK	FIRM	RANK	FIRM	RANK	FIRM	RANK
A							
		L.G. Barcus and Sons Inc.	389	Century Concrete	329	DiGesare Group	346
		Barnhart Crane & Rigging Co.	52	Century Mechanical Contractors Inc.	468	Diversified Utility Services Inc.	284
A&B Mechanical Contractors Inc.	523	Basden Steel Corp.	372	Century Steel Erectors	396	Douglass Colony Group	299
A&H Electric Inc.	566	Bauer Foundation Corp.	270	Chapel Electric Co. LLC	162	Drill Tech Drilling & Shoring Inc.	225
A&R Mechanical Contractors Inc.	341	Bayside Interiors Inc.	359	Cherry Cos.	253	Ducci Electrical Contractors Inc.	120
AAC Contracting Inc.	593	Beacon Piping Co.	572	W.A. Chester LLC	199	Dunbar Mechanical Inc.	295
Abscope Environmental Inc.	563	Beard Construction Group LLC	357	Circle B Construction	485	Dunkin & Bush Inc.	360
A-C Electric Co.	320	The Beaver Excavating Co.	127	The Circle Group of Cos.	489	Durr Heavy Construction	385
Acco Engineered Systems Inc.	17	The Beldon Group	252	Clean Earth Inc.	137	Durr Mechanical Construction Inc.	94
Ace Asphalt of Arizona Inc.	287	Benise Dowling & Associates Inc.	599	Cleveland Cement Contractors Inc.	271	DynaTen Corp.	246
Ace Electric Inc.	438	Bergelectric Corp.	24	Cleveland Electric Co.	116	E	
Acme Electric	394	Berger Engineering Co.	328	Cleveland Wrecking Co.	336	E Light Electric Services Inc.	260
Acousti Engineering Co. of FL	115	Berkel & Co. Contractors Inc.	84	Coastal Environmental Group Inc.	484	Earth Services & Abatement (ESA) Inc.	567
Acoustic Ceiling and Partition Co.	467	Bermudez, Longo, Diaz-Masso LLC	182	The Coastal Group	119	Edgerton Contractors Inc.	241
Action Electrical & Mechanical Contractors	276	Best Contracting Services Inc.	194	Coatings Unlimited Inc.	546	Egan Co.	99
Adams & Smith Inc.	570	BHW Sheet Metal Co.	551	Cochran Inc.	101	Ehret Inc.	502
Adkins Electric Inc.	501	Bierlein Cos. Inc.	170	Coffman Excavation LLC	289	E-J Electric Installation Co.	63
AdvanceTEC LLC	425	Bigge Crane and Rigging Co.	85	Leland Collier Electric Co.	441	EiDeCo Inc.	286
J. F. Ahern Co.	76	Birdair Inc.	327	Collins Electrical Co. Inc.	249	Davis H. Elliot Co. Inc.	68
Ajay Glass & Mirror Co. Inc.	531	Bomel Construction Co. Inc.	164	Comfort Systems USA Inc.	7	EMCOR Group Inc.	1
Alakai Mechanical Corp.	323	Bonland Industries Inc.	274	Commercial Roofers Inc.	499	Enclos Corp.	88
Aldridge Electric Inc.	44	E.S. Boulos Co.	231	Commonwealth Electric Co. of the Midwest	215	Enterprise Properties Inc.	361
All State Construction Inc.	492	Boyettt Construction Inc.	414	ComNet Communications LLC	262	Envirocon Inc.	122
H.R. Allen Inc.	370	Brand Energy & Infrastructure Services Inc.	4	Comprehensive Energy Services Inc.	558	Environmental Assurance Co. Inc. (EACI)	595
Allison Smith LLC	145	Brandenburg Industrial Service Co.	77	Condon-Johnson & Associates	220	Environmental Holdings Group LLC	544
AllSouth Subcontractors Inc.	517	Brandt	38	Concrete Strategies LLC	197	Environmental Restoration LLC	152
Allstate Tower Inc.	561	Break Thru Enterprises Inc.	569	Concrete Structures of the Midwest Inc.	392	ERMCO Inc.	177
Alpha Video & Audio Inc.	415	Broadway Electric Inc.	411	Continental Electrical Construction Co.	167	Ershigs Inc.	283
Alterman	192	The Brock Group	6	Cornerstone Detention Products Inc.	401	Environmental Remediation Services Inc.	486
Althoff Industries Inc.	589	Brooks-Berry-Haynie & Associates Inc.	337	Corrigan Co. Mechanical Contractors	184	Evans Roofing Co. Inc.	412
American Technologies Inc.	143	Dee Brown Inc.	477	Cramer Inc.	331	EverGreene Architectural Arts Inc.	505
Apex Imaging Services	564	Bruce & Merrilees Electric Co.	297	FL Crane & Sons Inc.	236	F	
APG Electric Inc.	483	Buckner Cos.	293	Crawford Tracey Corp.	582	Faith Technologies Inc.	53
API Group Inc.	5	Buesing Corp.	464	Critchfield Mechanical Inc.	87	The Farfield Co.	307
Apollo Mechanical Contractors	106	Building Service Inc.	508	J A Croson LLC	452	Faulconer Construction Co. Inc.	277
ARC Abatement	547	Buist Electric	301	Crown Corr Inc.	208	Fenton Rigging Co. & Contracting Inc.	535
Architectural Glass & Aluminum Co. Inc.	205	C		Crowther Roofing & Sheet Metal of FL Inc.	398	Ferguson	364
Ardent Services LLC	147	Cache Valley Electric Co.	69	CSE Inc.	520	Feyen Zylstra LLC	314
Area Erectors Inc.	351	CAID Industries Inc.	315	CSI Electrical Contractors Inc.	222	Fischbach & Moore Electric Group LLC	542
Ascher Brothers Co. Inc.	487	California Drywall Co.	304	Cullum Mechanical Construction Inc.	388	Fisk	49
Aschinger Electric Co.	422	John J. Campbell Co. Inc.	416	Cummings Electrical Inc.	146	Five Arrows Inc.	579
Associated Mechanical Contractors Inc. (Ala.)	424	Campito Plumbing & Heating Inc.	559	Cupertino Electric Inc.	16	Fly & Form Inc.	539
Associated Mechanical Contractors Inc. (Minn.)	494	J.C. Cannistraro LLC	148	D		Foley Co.	132
ATS Drilling Inc.	533	Cannon & Wendt Electric Co. Inc.	349	Daley's Drywall	418	Foundation Constructors Inc.	233
Avalotis Corp.	317	Cantera Concrete Co. LLC	436	Dalmatian Fire Inc.	377	Fountain Construction Co. Inc.	497
AZCO Inc.	160	Capform Inc.	174	Dancker, Sellow & Douglas	447	Freestate Electrical Service Co.	89
B							
B&B Electrical Contractors Inc.	580	Albin Carlson & Co.	319	Danny's Construction Co. Inc.	379	Fresh Meadow Mechanical Corp.	161
R. Baker & Son All Industrial Services	521	Casey Industrial Inc.	86	Davco Electrical Contractors Corp.	565	Frischhertz Electric Co. Inc.	235
Baker Concrete Construction Inc.	15	Castle Contracting LLC	430	M.C. Dean Inc.	13	Furmanite Corp.	32
Baker Electric Inc.	201	CCI Mechanical Inc.	248	Del Monte Electric	472		
Baker Group	193	CEC Electrical Inc.	480	A.C. Dellovade Inc.	257		
Baker Roofing Co.	90	Ceco Construction Group	47	Demolition & Asbestos Removal Inc.	532		
BakerTriangle	166	CentiMark Corp.	19	Denison Landscaping Inc.	374		
BAMCO Inc.	545	Central Ceilings Inc.	445	Design Electric Inc.	403		
		Central Environmental Services Inc.	594	DGC Capital Contracting	369		

Where to find the Top 600

FIRM	RANK	FIRM	RANK	FIRM	RANK	FIRM	RANK
O							
		W.A. Rasic Construction Co. Inc.	149	StellFab Inc.	36	Upchurch Plumbing Inc.	325
		RCFabricators	577	Steiny and Co. Inc.	263	Utility Contractors Inc. (UCI)	429
O.S. Interior Systems Inc.	458	Ready Electric Co. Inc.	437	Structural	27	V	
O'Connell Electric Co. Inc.	135	Redwood Electric Group Inc.	51	Sullivan & McLaughlin Cos. Inc.	128		
Ohio Valley Electrical Services LLC	548	A.O. Reed & Co.	191	Sun Valley Masonry Inc.	459		
Oil Capital Electric	238	Remedial Construction Services LP	158	Suntec Concrete Inc.	200	Van Ert Electric Co. Inc.	209
Oklahoma Electrical Supply Co.	316	RGB Mechanical Contractors Inc.	562	Sunwest Electric Inc.	433	Vaughn Industries LLC	213
Old North State Masonry LLC	556	JE Richards Inc.	183	Superior Air Handling	282	Vee-Jay Cement Contracting Co. Inc.	269
W.J. O'Neil Co.	227	Right Way Plumbing Co.	592	Superior Rigging & Erecting Co. Inc.	466	Veit & Co. Inc.	108
Orndorff & Spaid Inc.	455	RK Mechanical Inc.	93	Sure Steel Inc.	363	Vellutini Corp. dba Royal Electric Co.	344
O'Rourke Wrecking Co.	481	The Roberts Co.	144	Swanson & Youngdale Inc.	450	Vidimos Inc.	513
P							
		The Rockwell Group Inc.	498	H.T. Sweeney & Son Inc.	423	VSC Fire & Security Inc.	159
Pacific Construction Systems Inc.	406	Rogers Electric	154	K.R. Swerdfefer Construction Inc.	439	Vulcan Industrial Contractors Co. LLC	229
PAL Environmental Services	267	Roofing Solutions	583	Systems Contracting Corp.	278	Vulcan Painters Inc.	553
Parsons Electric	50	Rosendin Electric Inc.	10	T			
Patriot Erectors Inc.	527	Rotondo Weirich Enterprises Inc.	376	T.A.S. Commercial Concrete Construction LLC	140	W	
PayneCrest Electric	181	Ruttura & Sons Construction Co. Inc.	218	Taylor Electric Inc.	324	W&W Glass LLC	172
Penhall Co.	67	Ryan Inc. Central	180	TDIndustries	33	E.S. Wagner Co.	203
John A. Penney Co. Inc.	334	S		Team Fishel	78	Waldrop Mechanical Services	446
Peoples Electrical Co. Inc.	519	S&F Concrete Contractors Inc.	173	Techno Coatings Inc.	296	Walker Engineering Inc.	64
Performance Contracting Group Inc.	12	Sachs Electric Co.	91	Tecta America Corp.	21	Walters & Wolf	111
PerLectric Inc.	358	SAK Construction	153	TEC Industrial	259	C.P. Ward Inc.	407
Petillo Inc.	479	Sarens/Rigging International	440	Terra Millennium Corp.	83	R.W. Warner Inc.	255
Philips Bros. Electrical Contractors Inc.	371	Sauer Holdings Inc.	134	Testa Corp.	404	WASCO Inc.	470
PIC Group Inc.	240	Brent Scarbrough & Co.	285	Texas Scenic Co.	382	Wayne Automatic Fire Sprinklers Inc.	330
Piedmont Mechanical Inc.	536	Schebler Co.	496	Thomarios	362	Wayne Brothers Inc.	306
Pierce Associates Inc.	217	Schlouch Inc.	326	Thomas Co. Inc.	243	Wayne's Roofing Inc.	554
Pike Electric Corp.	14	Schreiber Roofing	292	Thomas Industrial Coatings Inc.	281	Weifield Group Contracting	465
The PIPCO Cos. Ltd.	426	Schuff International Inc.	25	FD Thomas Inc.	312	Wellington Power Corp.	105
Piping & Equipment Co. Inc.	476	Schuster Concrete Construction	186	Thompson Electric Co.	373	West Valley Construction Co. Inc.	198
Plateau Excavation Inc.	275	Seedorff Masonry Inc.	347	Jerry Thompson & Sons Painting Inc.	490	Western Construction Group	109
Polk Mechanical Co.	221	Seretta Construction Inc.	400	Thorne Associates Inc.	367	West-Fair Electrical Contractors Inc.	179
Pomeroy Electric Inc.	456	Service Painting of Florida	560	Titan Contracting/Horn Industrial Services	95	Wheeler Electric Inc.	555
The Pool Co. Inc.	462	L.M. Sessler Excavating & Wrecking Inc.	575	W.G. Tomko Inc.	175	White Electrical Construction Co.	431
Port Morris Tile & Marble Corp.	264	Shaft Drillers International LLC	73	TOPCOR Cos. LLC	247	Wiegmann Associates	409
Power Piping Co.	448	Shapiro & Duncan Inc.	156	Total Facility Solutions	98	TJ Wies Contracting Inc.	381
Poynter Sheet Metal	310	Shaw Electric Co.	332	Tower Glass Inc.	338	The Williams Group	157
PPMI Construction Co.	432	Shelley Electric Inc.	503	Traffic Control Services LLC dba Flagger Force	451	Wilson Electric Services Corp.	211
Precision Concrete Construction Inc.	366	Shinn Mechanical Inc.	454	Traffic Control Devices Inc.	309	Worth & Co. Inc.	139
Precision Environmental Co.	335	The Shockey Precast Group	168	TREVICOS	129	WW Foundation Drilling Ltd.	598
Premier Electrical Corp.	405	Shoreline Foundation Inc.	391	Tri City Electric Co. of Iowa	261	Wyatt Inc.	322
Prism Electric Inc.	189	Sierra Detention Systems Inc.	350	Tri-City Electrical Contractors Inc.	155	Y	
Prism Response Inc.	552	Sierra Pacific West Inc.	511	The Tri-M Group LLC	214		
Q							
		SME Steel Contractors Inc.	92	Tri-State Drilling Inc.	354	Young Plumbing & Heating	449
Quality Interiors Inc.	588	John J. Smith Masonry Co.	522	Truesdell Corp.	512	YTG LLC	107
Quanta Services Inc.	2	Southland Industries	23	The Truland Group Inc.	30	Z	
Quinco Electrical Inc.	79	Sowles Co.	421	U			
		Spacecon Specialty Contractors LLC	510	U.S. Engineering Co.	61	Zahner	383
		Specialty Finishes Inc.	500	United Forming Inc.	343		
		Spectra Electrical Services Inc.	584	United Riggers & Erectors Inc.	420		
		Speed Fab-Crete	474	Universal Builders Supply Inc.	219		
		Sprig Electric	118	Universal Plant Services Inc.	142		
Rachel Contracting Inc.	234	Standard Drywall Inc.	171	University Mechanical Contractors Inc.	133		
RAM Acoustical Corp.	587	Stark Excavating Inc.	165				
J. Ranck Electric Inc.	244	The State Group	28				